

### QNAP

## Agenda

- The demand to backup data on the cloud
- The issues of data backup on the cloud

### **QNAP Solution**

### **VJBOD Cloud - Block Cloud Gateway**

- The Overall Architecture and Advantages
- Application Scenario
- Function Introduction
- Recommended Models

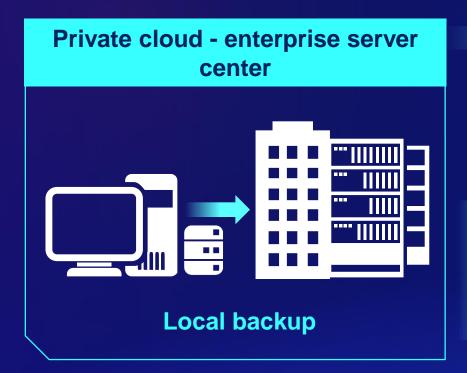


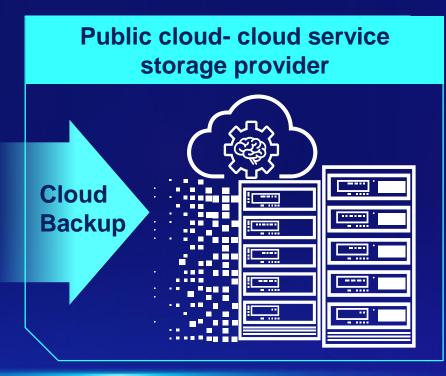
VJBOD

# The demand to backup data on the cloud

VJBOD Cloud

- Increased demand for private and public cloud integration.
- Consider the construction cost of remote server center.







Construction and maintenance of remote server center





# The issues of data backup on the cloud



- Is there any way that I don't need to change my existing system or services?
  - (If you use the cloud gateway of CSP, it requires an additional server host. As of the local cloud resident, the program will slowly transmit, and each computer will take the bandwidth separately).
- Is there any way to upload the data to the cloud but make the data unrecognizable? The admin of the cloud operator cannot directly see the data you store?
- Is there any way to upload large nonstop data to the cloud and be more efficient?

## **QNAP Cloud Gateway Solutions**

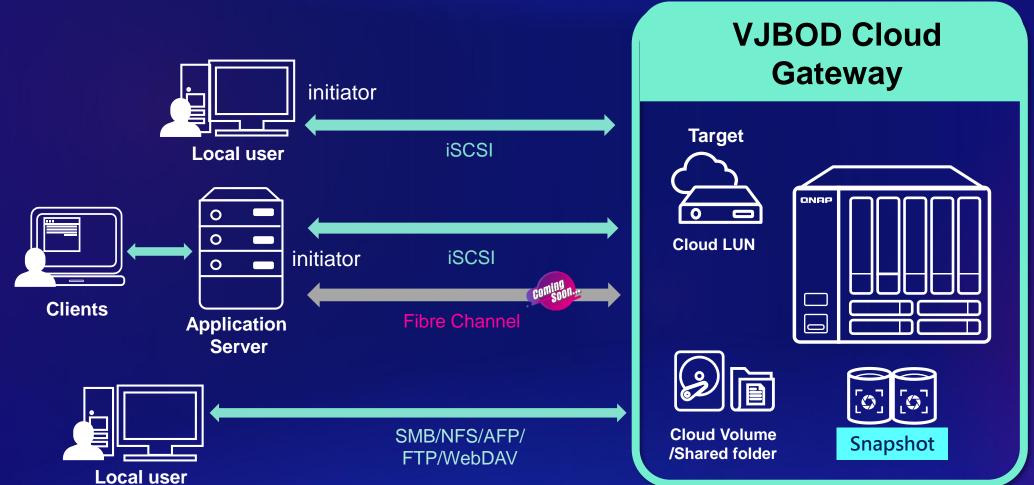


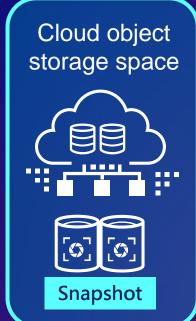
	HybridMount	VJBOD Cloud		
Support cloud storag	20 (Object Storage and File Storage)	13 (Object Storage)		
Gateway type	File-based cloud gateway	Block-based cloud gateway		
Feature	Cloud space mount, centralized management     Cloud file multi-endpoint synchronization	<ol> <li>The best cloud backup solution of Low latency SAN</li> <li>Unrecognizable data on the cloud</li> <li>When the data upload to the cloud, only the amount of change is uploaded, and the backup time is reduced</li> </ol>		
Snapshot & restore	Not supported	Supported		
Scenario	File server online collaboration and file level data analysis	<ul><li>Enterprise LUN backup</li><li>Large database backup</li><li>Confidential file backup</li></ul>		
Local access protocol	SMB, AFP, NFS, FTP, WebDAV	SMB, AFP, NFS, FTP, WebDAV, iSCSI Fibre Channel (coming soon)		



## VJBOD Cloud Block-based Cloud Gateway VJBOD









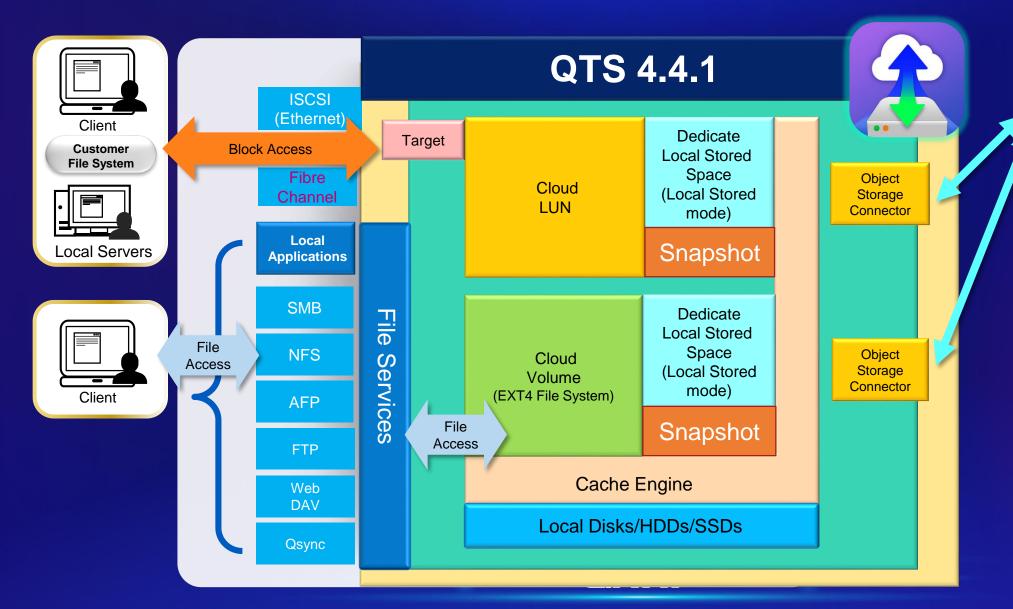
## VJBOD Cloud

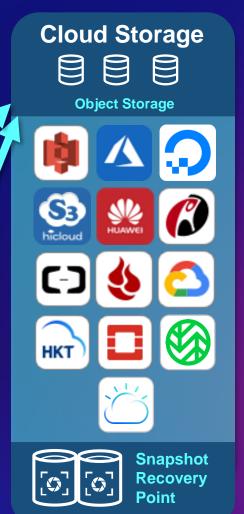
Architecture and advantages of Block –based Cloud Gateway



### The architecture of VJBOD Cloud







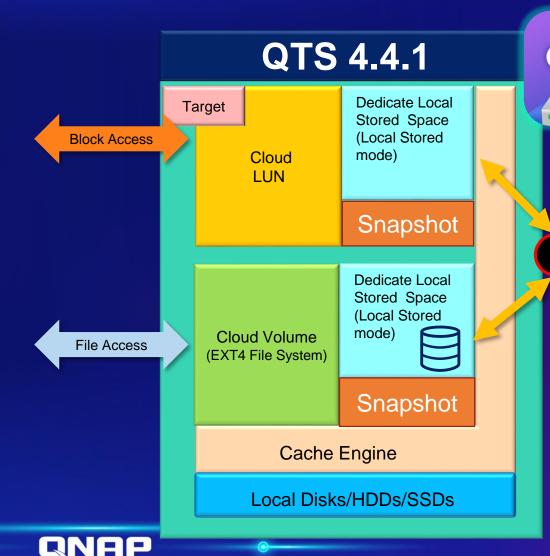
# Local stored space keeps services on even the cloud service is disconnected



Cloud object

storage space

- Local Stored Mode
  - VJBOD Cloud uses the Local Stored Mode, so the cloud data is the same as the local storage space.
  - You have to set the local storage space larger than the cloud LUN.
- Provide data protection when the cloud service is disconnected or when the connection is unstable.
- Services will not stop due to cloud service disconnection.
- User access is not interrupted.

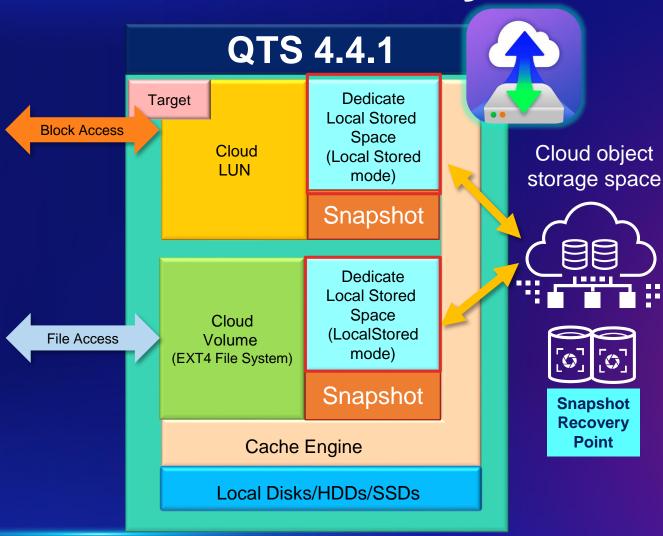


## VJBOD Cloud provides snapshot recovery point to ensure data security

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 The local stored space will be preset to be larger than the Cloud Volume/LUN space, and the extra space will store a snapshot of the automatic snapshot restore mechanism.





Cloud object

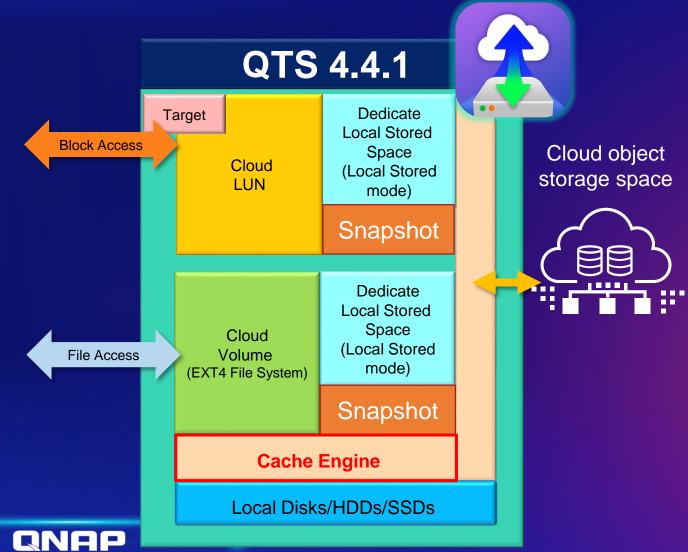
**Snapshot** Recovery **Point** 

# VJBOD Cloud utilizes the system cache engine for better performance



Any cloud access will go through the local stored space in NAS.

- The local storage space is matched with the cache engine, enabling the write performance as if on a local storage.
- Local storage space can be full SSD, HDD + SSD Cache, or Qtier Tiered Storage.



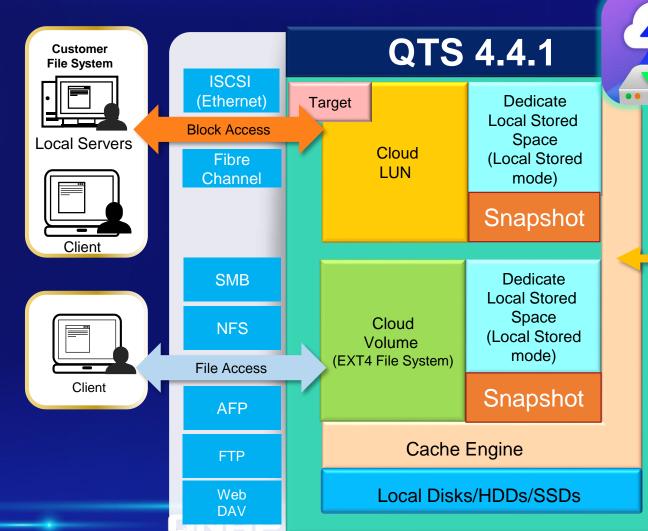
# Users can access cloud services and VJBOD Cloud via any protocol

VJBOD Cloud

Cloud object

storage space

- VJBOD Cloud block cloud gateway, like a translator, can convert the different CSP's storage to the Cloud Volume/LUN.
- The IT guys or general users can access Cloud Volume through more familiar file access protocols (such as NFS, SMB, AFP FTP, WebDAV).
- Accessing Cloud LUNs using block-type access protocols (iSCSI, Fibre channel).
- Users can easily access data without changing the access protocol or the service application.



## Object cloud storage ranking



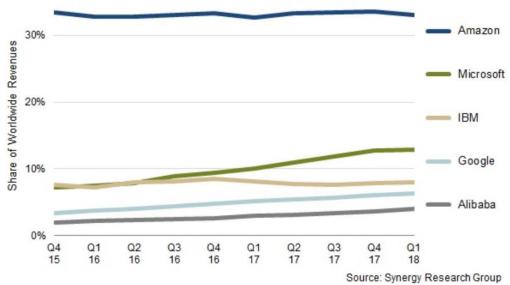
- Full support for mainstream cloud service providers.
- The support for regional cloud service providers is increasing.

#### Worldwide IaaS Public Cloud Services Market Share, 2017-2018 (Millions of U.S. Dollars)

	2018	2018	2017	2017	2018-2017
Company	Revenue	Market Share (%)	Revenue	Market Share (%)	Growth (%)
Amazon	15,495	47.8	12,221	49.4	26.8
Microsoft	5,038	15.5	3,130	12.7	60.9
Alibaba	2,499	7.7	1,298	5.3	92.6
Google	1,314	4.0	820	3.3	60.2
IBM	577	1.8	463	1.9	24.7
Others	7,519	23.2	6,768	27.4	11.1
Total	32,441	100.0	24,699	100.0	31.3

Source: Gartner (July 2019)

#### Cloud Infrastructure Services - Market Share Trend



## Support up to 13 object cloud storage spaces





### **Cloud Service Provider**



Amazon S3



Alibaba Cloud



Azure



**Digital Ocean** 



BackBlaze



Google Cloud Storage



**HiCloud** 



**HKT** 



Huawei Cloud

**IBM Cloud** 

**Object Storage** 



RackSpace





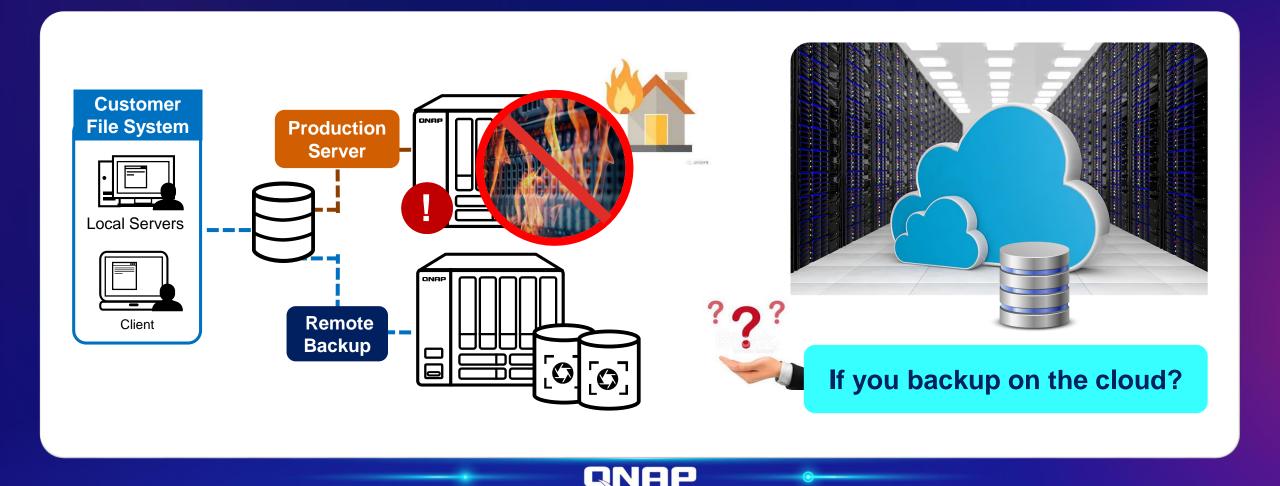
OpenStack Swift





# Remote backup can prevent data loss from a disaster, and you can restore all data from a remote NAS

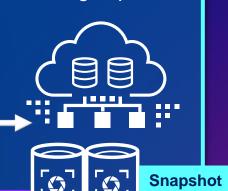




# How to restore data from cloud storage to another NAS



Cloud object storage space



### Step 1.

At the time of the disaster.



### Step 2.

Prepare another NAS for service rescue.



### Step 3.

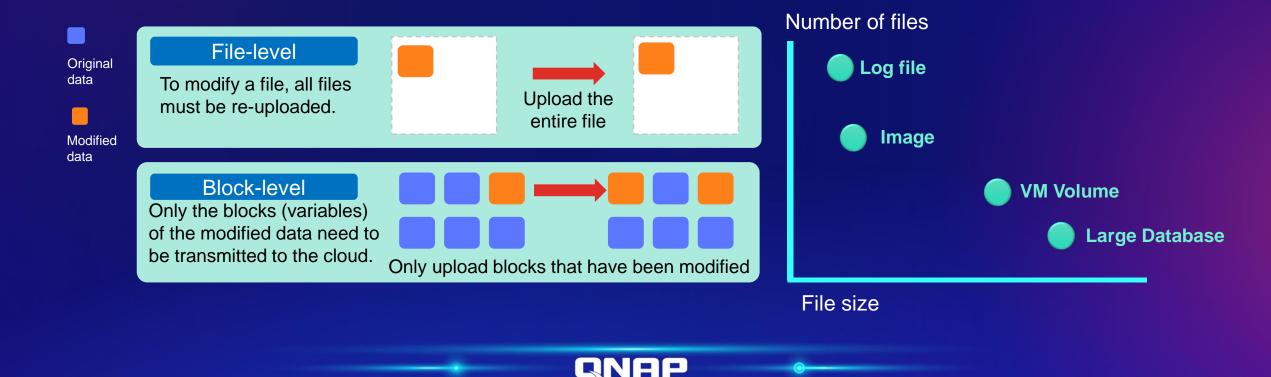
In the new NAS, the cloud space will be connected back to the Cloud volume/LUN by using the snapshot recovery point.
And restore to all the cloud space data in the local storage space, you can continue the service.



# The advantage of VJBOD Cloud Block-based Cloud Gateway



- VJBOD Cloud uploads file by blocks, which cannot be indientified on the cloud.
- If enterprises backup their databases daily, then only the modified blocks (variables) will
  be backed up. It will reduce the backup time drastically.



## VJBOD Cloud Block-based Cloud Gateway Benefits



- 1) Data unrecognizable, provide excellent data security.
- 2) The data could be accessed continuously when the cloud service is disconnected, and the service is not stopped.
- 3) Provide snapshot recovery point, data protection is guaranteed.
- 4) With the system cache engine, provide the better performance.
- 5) Reduce enterprise cloud space costs.
  - Reduce cloud traffic.
  - Low latency and reduce backup time.
- 6) IT staff can easily install and set up.





# VJBOD Cloud Application Scenarios



**Scenario** 

1

# Back up data from local application services to the cloud



### **Application Case**

SMEs have many important log files or sensitive data generated by local applications. For example, customer order data, financial information, or the system login data, and it is hoped that the process of backing up to the cloud can be fast. And it can't be recognized in the cloud space, it can keep the security and privacy of enterprise data.



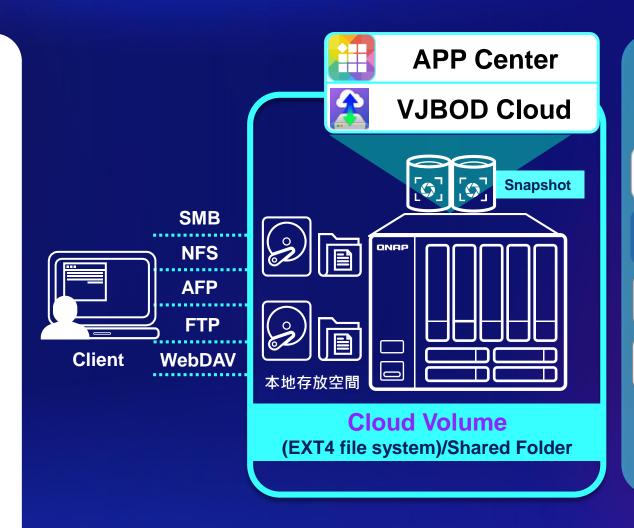
### VJBOD Cloud - Cloud Volume



Cloud object

Storage space

- VJBOD Cloud Cloud Volume allows users to easily connect to the cloud storage space and convert it to volume disk at the local end.
- Enterprise IT guys or general users can use the more familiar file access protocol (NFS, SMB, AFP, FTP, WebDAV) for access.
- After the files in these application services are backed up to the cloud through the block cloud gateway, the block space data is unrecognizable in the cloud space.



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## Local database backup



In addition to the backup of the local storage device, the SME database hopes to back up the database to the cloud every day, and hopes to quickly and reduce the network transmission during the backup process.



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<sup>\*</sup> A cloud volume or LUN can only be connected to a NAS at a time.

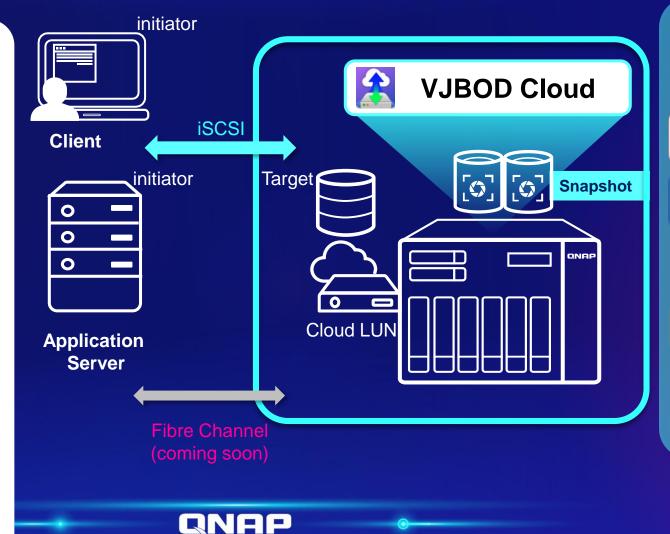
# **Block-based Database Cloud Backup Solution**



Cloud object

Storage space

- QNAP NAS's VJBOD Cloud also provides block-type logical unit LUNs.
- Enterprise users can access through block-type access protocols (iSCSI, Fibre Channel).
- When enterprises want to back up the database to the cloud, they can also use the block-based gateway to achieve the backup difference variation, thereby reducing the overall cloud transmission volume and backup time and cloud usage.





# VJBOD Cloud Function Introduction



## 3 steps to create a Cloud Volume / LUN

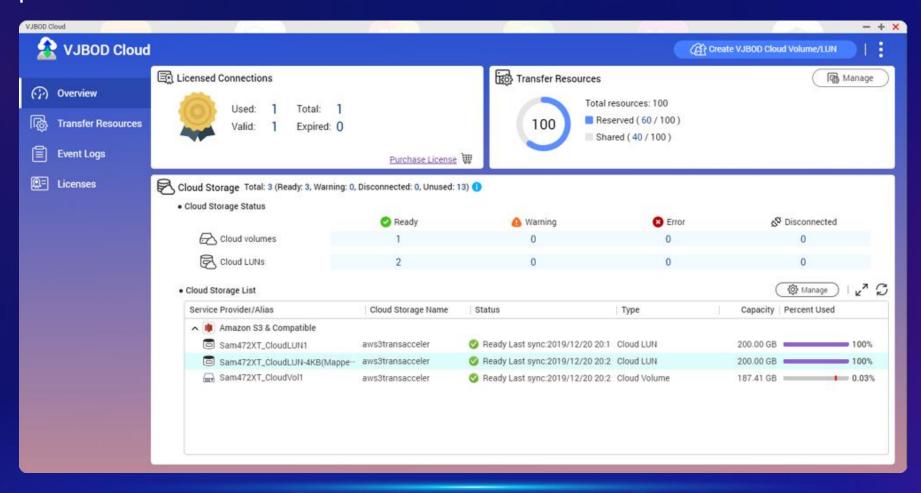


- Download the VJBOD Cloud program from the App Center.
- Follow VJBOD Cloud Wizard to build a cloud volume/LUN.
  - Choose the cloud service provider and cloud space bucket.
  - 2 Set cloud volume/LUN and storage space.
  - Create the shared folder for Cloud volume or map the LUN to iSCSI target.

## Overview & storage list



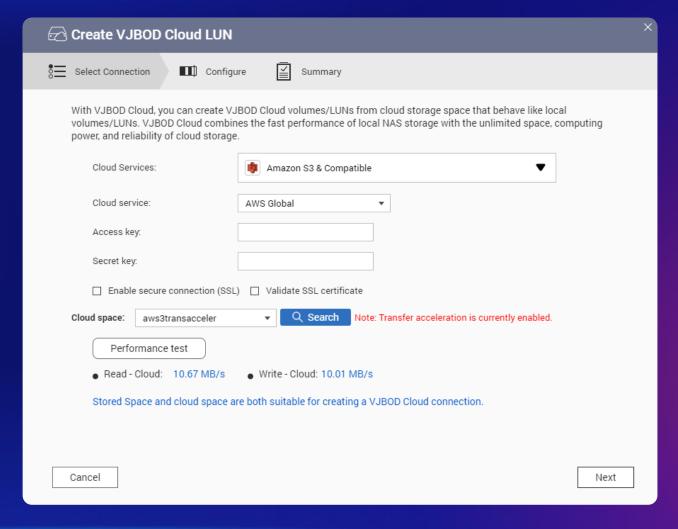
User will be able to view the cloud-volume / LUN created by VJBOD Cloud, and manage storage spaces at once.



## Cloud connection speed measurement and CSP transfer acceleration support



- VJBOD Cloud supports cloud connection speed measurement.
- IT staff can confirm the transmission speed of the cloud connection to know whether there is enough to cope to adjust the network disk area or the connection resources of the LUN.
- Support AWS transfer acceleration.

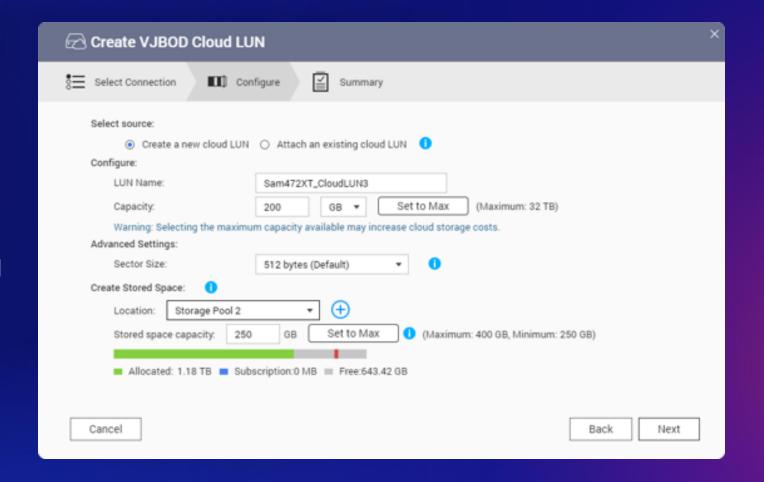




## VJBOD Cloud Local Storage Mode for continuous data access



- VJBOD Cloud Local Storage
   Mode allows users to store main data
   on the NAS and back up to the cloud.
   A Cloud Volume allows on-premise
   applications to access data with low
   latency.
- The local storage space will be preset to be larger than the VJBOD Cloud Volume space, and the extra space will store a snapshot of the automatic snapshot restoration mechanism.

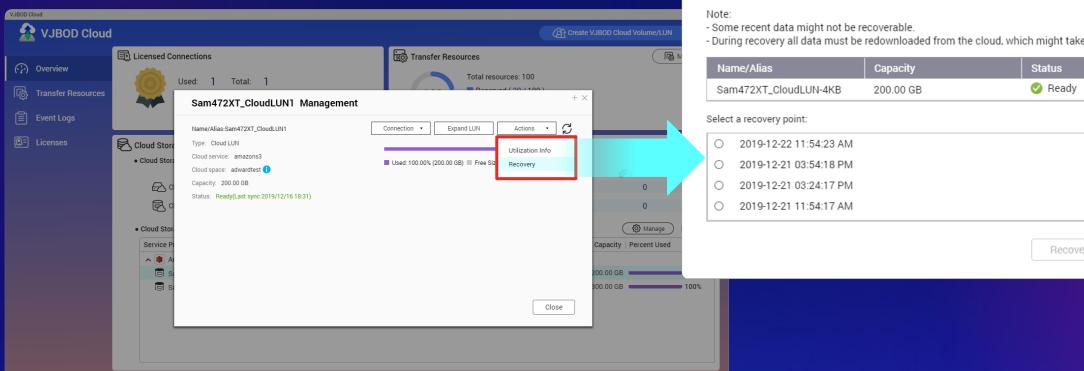




## **Snapshot Restore Mechanism** protects users' data



- Snapshots will be automatically enabled when the block change is greater than 10%.
- Snapshots will be automatically enabled every 30 minutes when any block changed.



#### VJBOD Cloud Volume/LUN Recovery

You can use a recovery point to recover a VJBOD Cloud volume/LUN in the following situations:

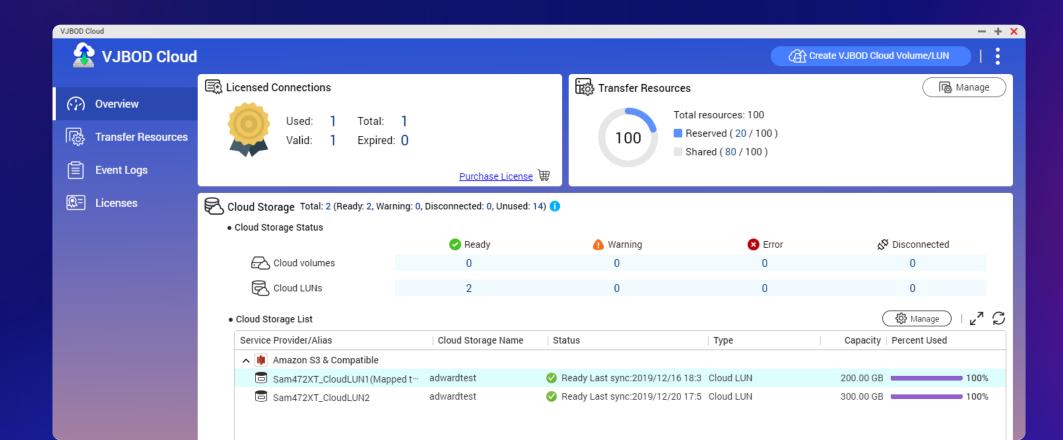
- 1. The volume/LUN is in an error state because it was disconnected while containing data that has not been fully synced with the cloud.
- 2. You want to revert a working volume/LUN to a previous state.
- During recovery all data must be redownloaded from the cloud, which might take a long time.

	Nai	me/Alias	Capacity	Status				
	Sam472XT_CloudLUN-4KB		200.00 GB	✓ Ready				
	Select a recovery point:							
	0	2019-12-22 11:54:23 AM						
	0	2019-12-21 03:54:18 PM						
	0	2019-12-21 03:24:17 PM						
	0	2019-12-21 11:54:17 AM						
				Recover Cancel				

### VJBOD Cloud Licenses



- VJBOD Cloud supports max 9 Cloud Bucket (include one free license).
- Free to connect to the first Cloud Bucket.
- VJBOD Cloud could create at least 16 Cloud Volume or LUN.



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## Subscription packages

**BASIC** 

**1** Space For Block-Based Cloud Gateway

**USD \$19.99** / Year

**STANDARD** 

**4** Space For Block-Based Cloud Gateway

**USD \$59.99** / Year

**PROFESSIONAL** 

8 Space For Block-Based Cloud Gateway

**USD \$99.99** / Year

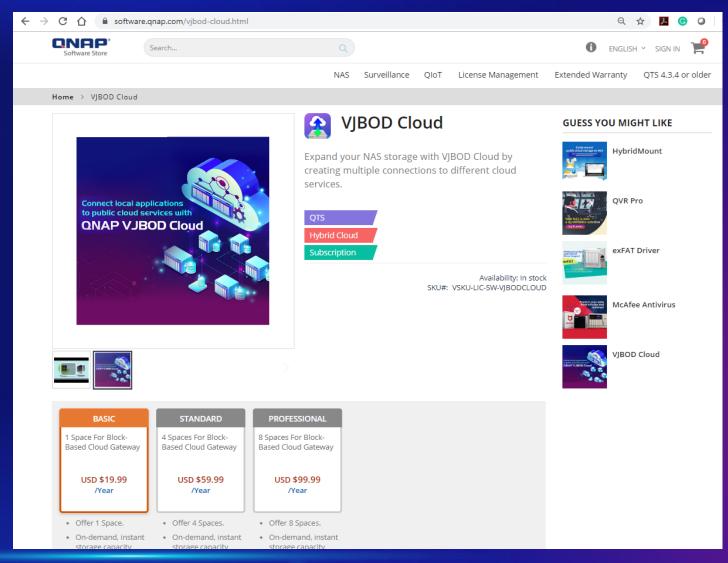


### Subscribe a license from QNAP Software Store



- When customers have multiple different bucket connection requirements.
- Customers want to use multiple cloud services at the same time because they are considering using their different promotional plans to save costs.
- Purchase a license from QNAP Software Store.

https://software.qnap.com



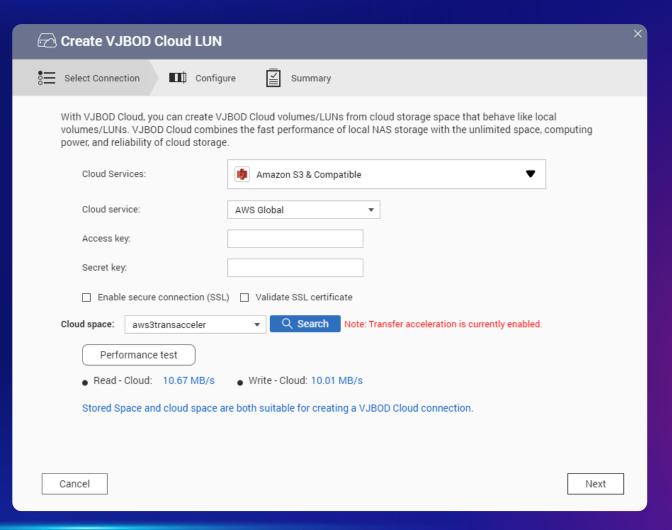


# How to process the forced transfer and keep services ongoing?



### Step.1

The user chooses which cloud service provider to connect to and enters the Access key and test connection.



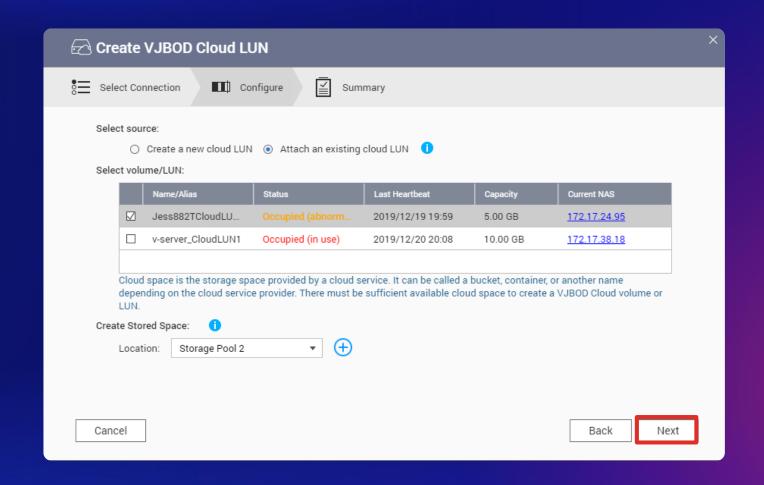


### Forced Transfer and Secure Transfer steps



### Step.2

- 1. User selects [Attached an existing cloud LUN.
- 2. Status: Divided into three states, occupied (using), occupied (abnormal), idle (secure transfer).
- 3. Show last heartbeat time and NAS IP being occupied.
- 4. After the user selects the cloud Volume/LUN of the two states of occupied (using) and occupied (unused), pressing "Next" will pop up the window to warn the user and inform that the most recent snapshot will be restored.



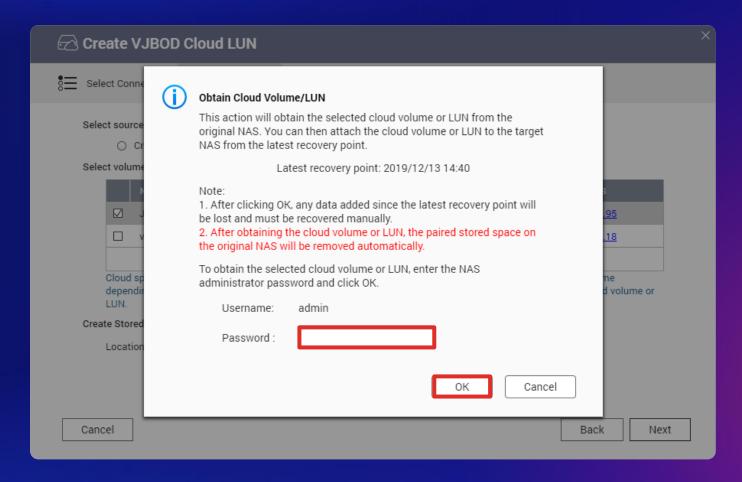


### Forced Transfer and Secure Transfer steps



### Step.3

- 1. Press "Next" will pop up the confirm window to warn the user. And told that it will be restored by a recent snapshot.
- 2. And show the time point of this snapshot restore.
- 3. Please enter the admin password of this NAS, press "OK" to continue.



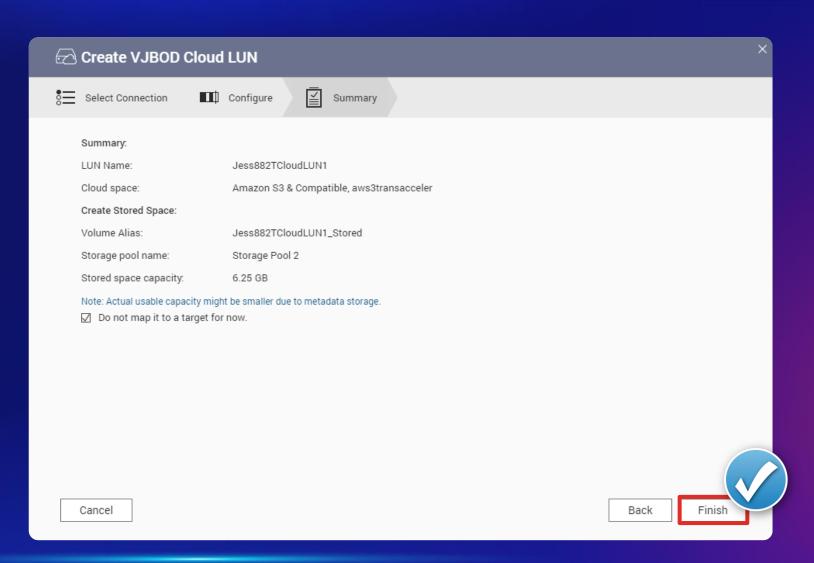


### Forced Transfer and Secure Transfer steps



Step.4

The user presses "Finish" to start execution.

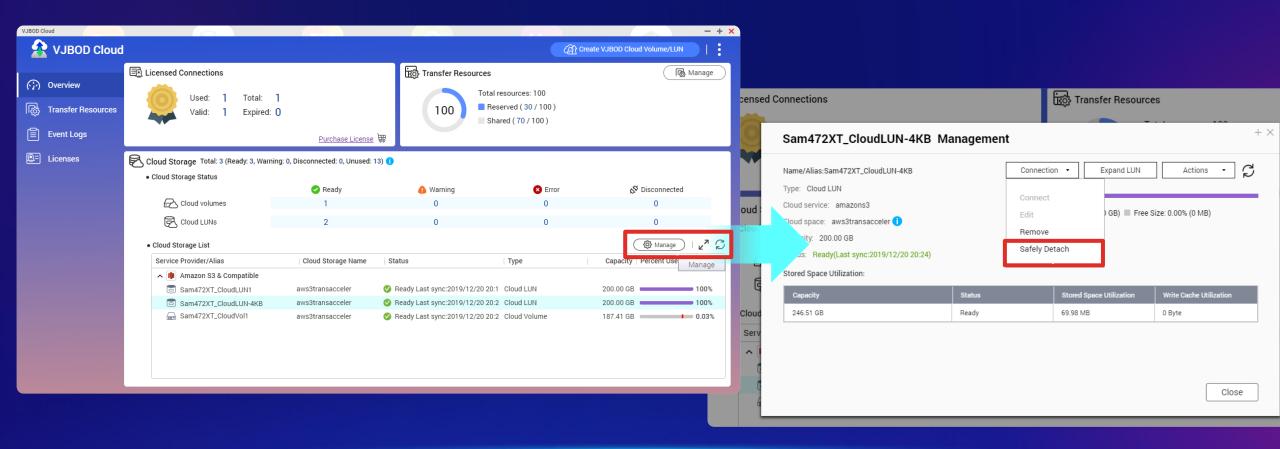




### How to safely uninstall a cloud volume / LUN?



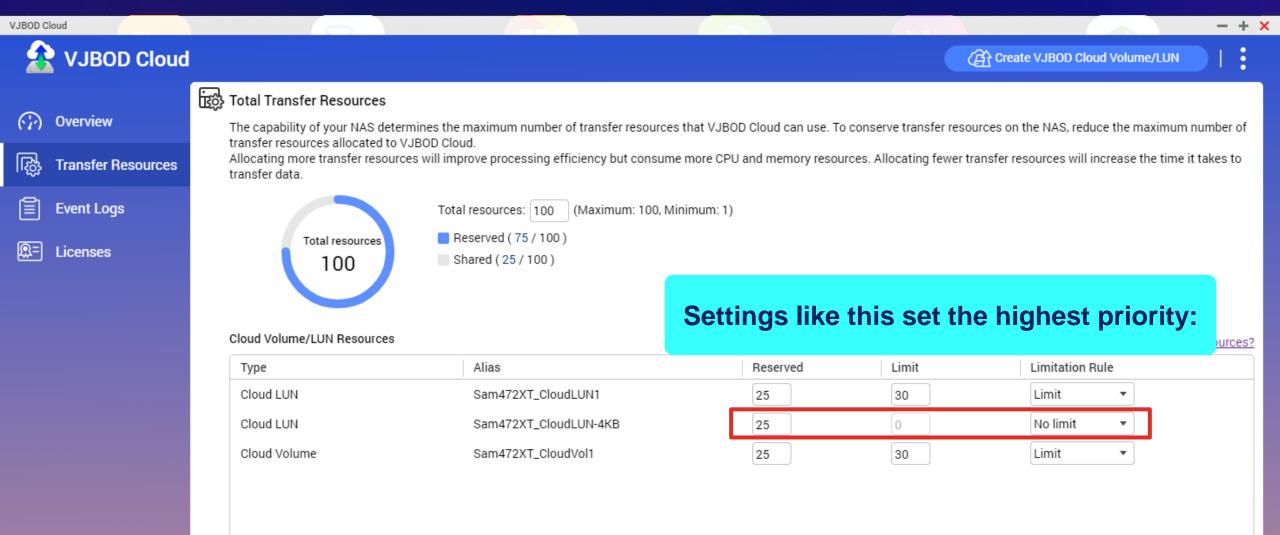
- With the application of VJBOD Cloud, select a cloud volume or LUN and press "manage" on the top right.
- Go to the management page and select [Connection] > [ Safely Detach].



## **Transfer Resource Management**



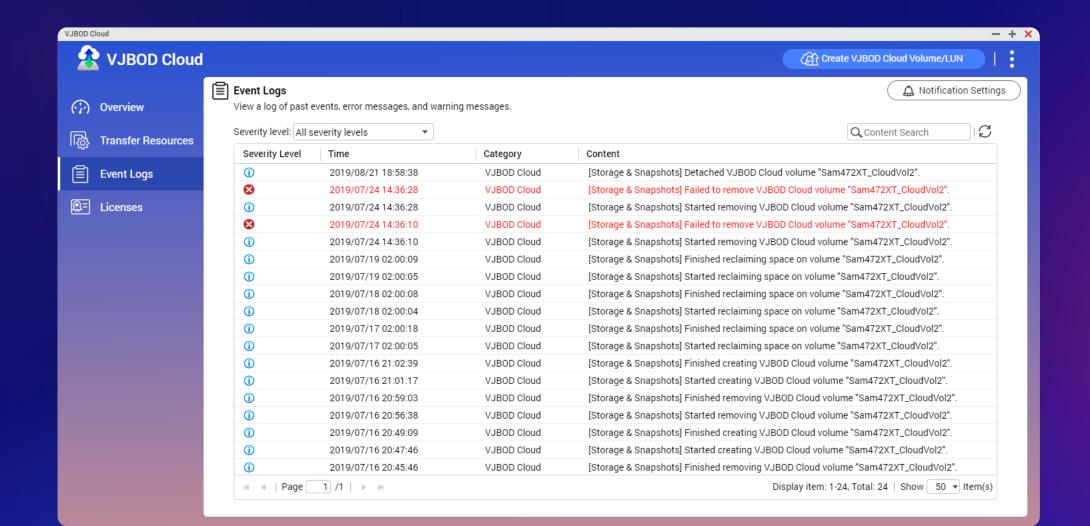
IT staff can assign connectivity resources of cloud volumes or LUNs for different applications or temporary tasks.



## **Event Log Management**



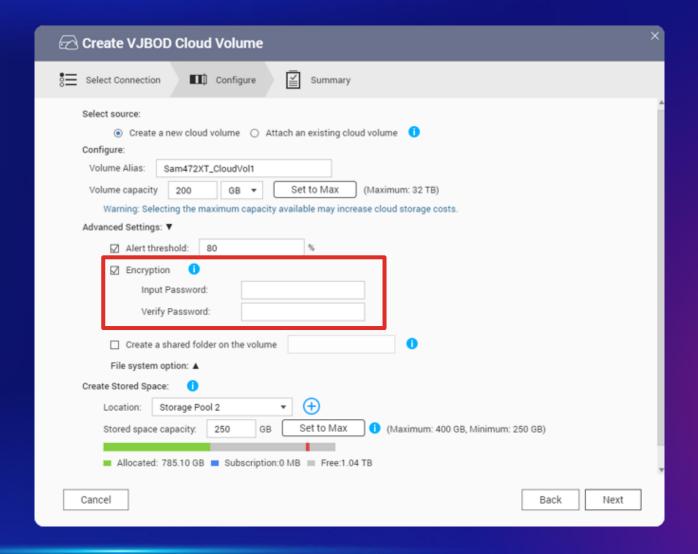
Through Notification Center, IT managers can send the warning to users.



## Cloud Volume supports encryption



- Cloud Volume supports encryption with AES-256bit.
- Even if a NAS is stolen, the encryption mechanism can protect confidential data and information.







## Live Demo



### **Recommended Models**



### **SMB Entry-level**

TS-873

- Suggested Cloud Volume/LUN:4
- 8 bay
- AMD R-Series RX-421ND quad-core 2.1 GHz processor (Turbo Core to 3.4 GHz)
- Max 8GB RAM



### **SMB** Intermediate

TVS-882

- Suggested Cloud Volume/LUN:8
- 8 bay
- Intel<sup>®</sup> Core<sup>™</sup> i5-7500 quad-core 3.4 GHz processor, Max turbo to 3.8 GHz
- Max 64GB RAM



### **SMB Advanced**

**TS-1683XU-RP** 

- Suggested Cloud Volume/LUN:16
- 16 bay
- Intel® Xeon® E-2124 quad-core 3.3
   GHz processor (burst up to 4.3 GHz)
- Max 64GB RAM



### **Enterprise**

TDS-16489U R2

- Suggested Cloud Volume/LUN:16
- 16 bay
- Intel® Xeon® E5-2630 v4 10-core 2.2 GHz
- Max 256GB RAM





<sup>\*</sup> Depending on the memory requirements, the model will have maximum support cloud volume / LUN number limit.

