

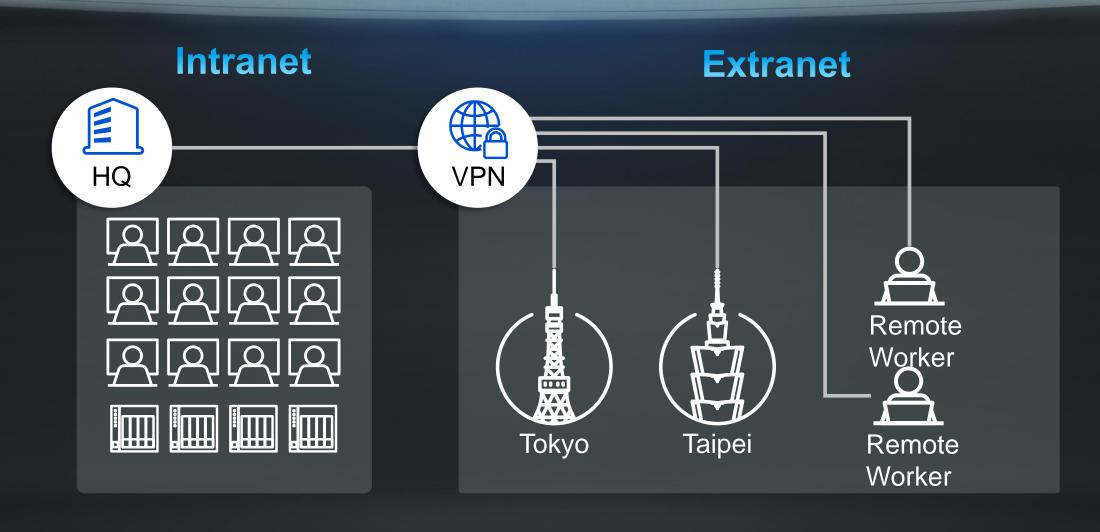
Agenda

- Difficulties encountered by SMBs and individual studios in the Work From Home era
- The market exclusive functions brought by QHora-301W fulfills your needs
- Hardware advantages
- Dual-port 10GbE meets all your application scenarios
- High speed Wi-Fi 6 routing
- The powerful QuRouter OS
- Enable subscription-free QNAP SD-WAN on QHora-301W

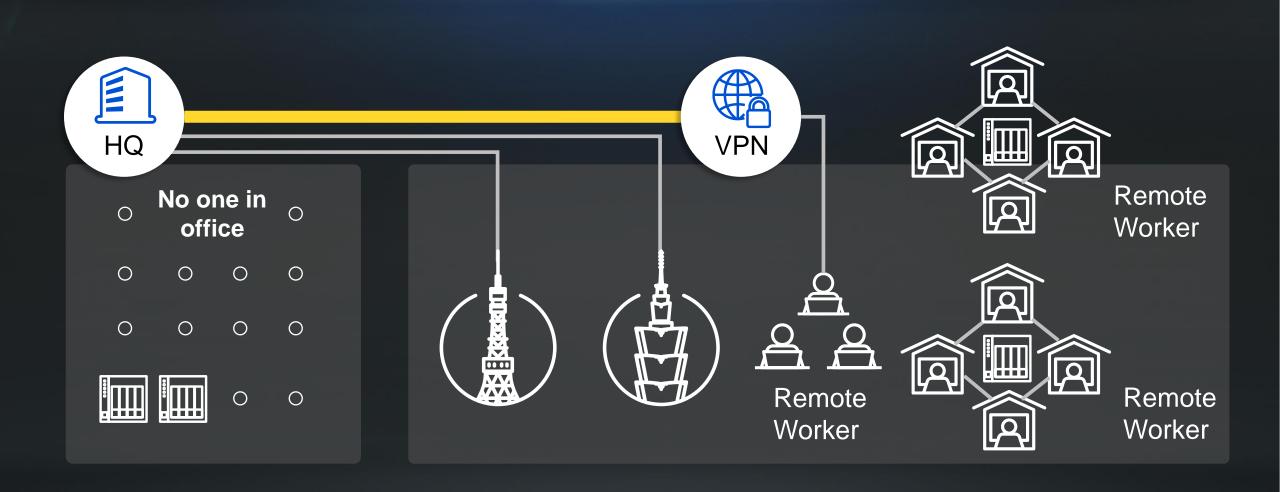


Difficulties encountered by SMBs and individual studios in the Work From Home era

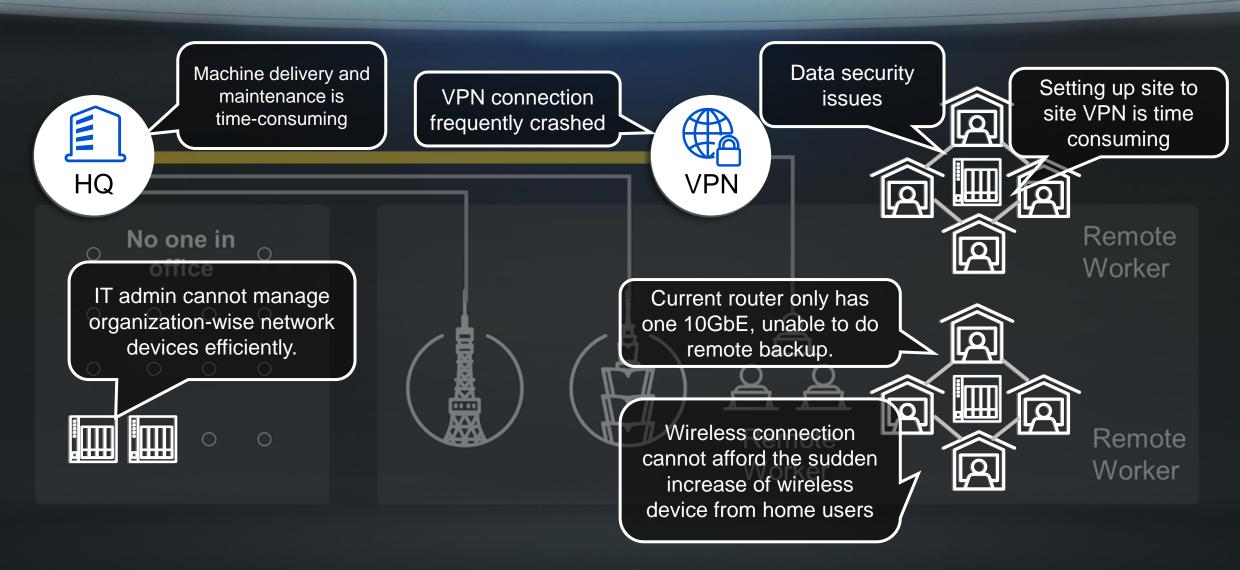
Site-to-site VPN were only used by a few branches and remote officers



During the pandemic, number of remote workers dramatically increased due to working from home



Distributed remote working style creates many issues



Existing Wi-Fi routers cannot handle the sudden increase in network equipment and transmission demand

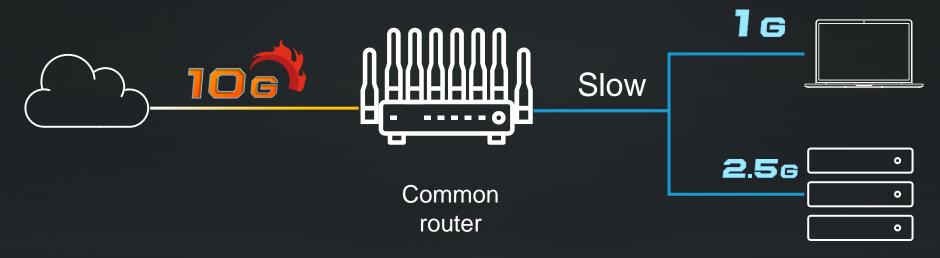
- Multiple devices can only take turns to connect to the network. This condition causes network congestion.
- The transmission speed of existing routers is slow, and data cannot be backed up efficiently through wireless network.
- Affect family members' experience of watching movies or play games.



Remote backup is needed but common Wi-Fi 6 router usually only has one 10GbE port

Common router

- Only has one 10GbE
- 10GbE WAN corresponding to 2.5GbE and 1GbE LAN cannot play the high-speed internal and external network transmission speed



More work-from-home More distributed remote workers

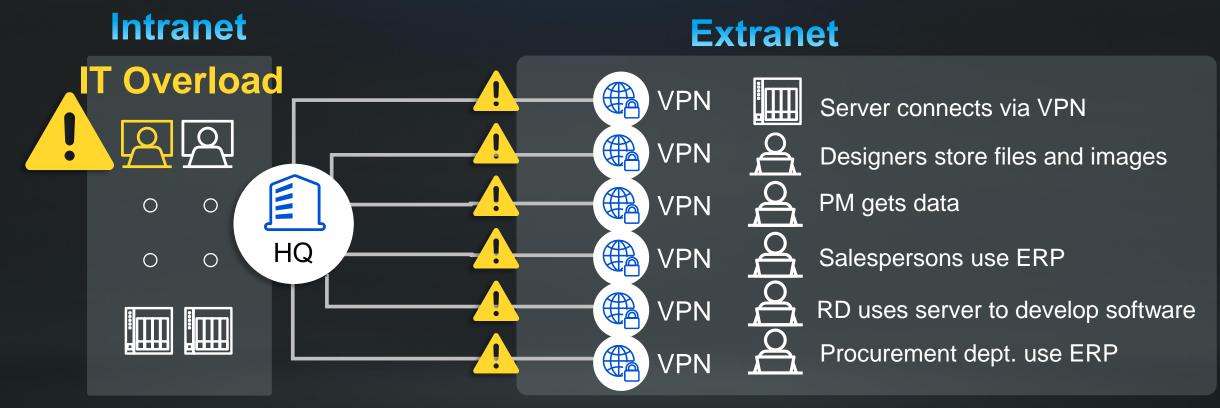
- More remote clients connect and exchange traffic through a single or few VPN routers in HQ.
- Increasing overload & performance bottleneck on the HQ site.
- More network stability & reliability issues resulted from the overloaded VPN router in HQ site.

VPN Server connects via VPN VPN Designers store files and images VPN Sales use ERP VPN Sales use ERP VPN Sales use Server to develop software

Purchasing dept. use ERP

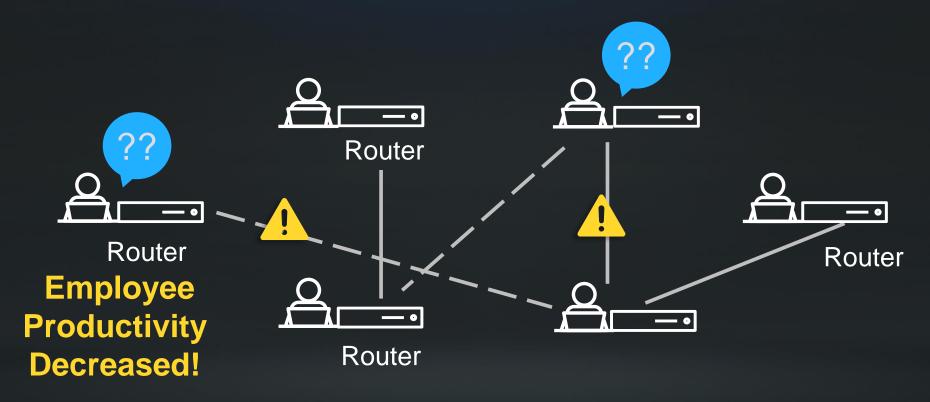
Lack of effective ways to manage large number of external devices

- IT administrators cannot manage equipment usage and connection status
- Not every remote worker has the knowledge to set up and maintain the on-prem devices
- Device & network troubleshooting can be time-consuming



Setting up site-to-site VPN is time and labor consuming

Employees who need to exchange data frequently within the group would need to create site to site VPN network by themselves. But setting up VPN is not easy, and special equipment may be required, hence, deploying a large mesh VPN solution can be very time and labor consuming.



Enterprise level VPN solution is expensive

SMB start to look for VPN solutions on the market to solve these problems, but not every SMB can afford the high cost for extending or building a complete VPN solution.



QHora-301W

New Generation WiFi 6 and Dual 10GbE SD-WAN Router

- Wireless connectivity: support WiFi 6 (802.11ax)
- Flexible network deployment: Dual 10GbE ports
- VPN deployment: built-in SD-WAN technology



New-gen Router Requires WiFi 6

High-speed connectivity

Support WiFi 6 dual-band 802.11ax (2.4GHz & 5GHz), delivering max. 3600Mb/s transfer speeds. WiFi 6 is 1.38 times faster than WiFi 5.



WiFi 6 is the next-gen WiFi standard

In 2020, most new client devices will support WiFi 6, including computers, mobile phones and tablets.



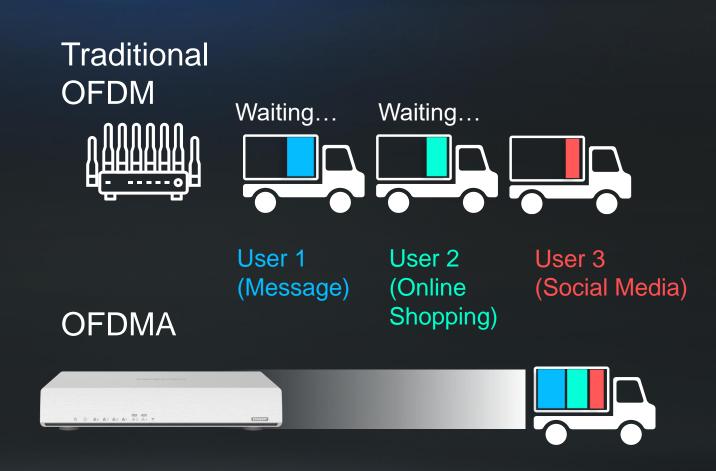




New-gen Router Requires WiFi 6

Increased 4 X network efficiency

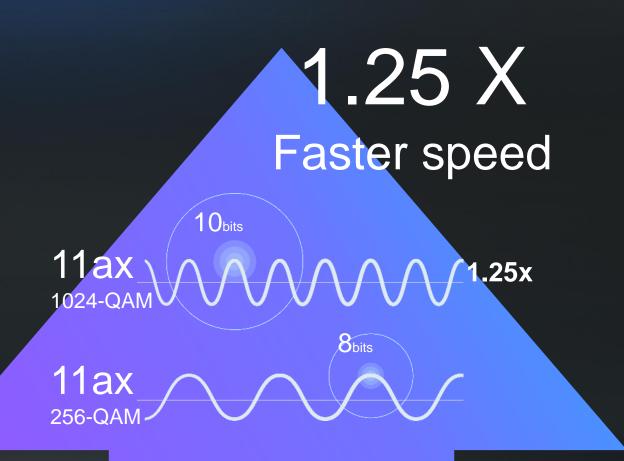
By using OFDMA & MU-MIMO, multiple sets of devices can transmit data at the same time, thereby improving network efficiency and reducing connection delay



New-gen Router Requires WiFi 6

1024-QAM package more information

- By increasing the amount of data that can be carried in each packet, the speed will definitely increased.
- Compared with Wi-Fi 5 (11ac) which uses 256-QAM, 1024-QAM can increase the rate by 1.25 times.



New-gen Router Requires Dual 10GbE Port

QHora-301W provides 10GbE port

Support high-speed internal and external network transmission Meet the needs of remote backup of large business files



New-gen Router needs to provide SD-WAN service

Built-in SD-WAN solution (QuWAN), supporting full Mesh VPN for easy multi-site VPN deployment.



Subscription-Free

No need to purchase other devices for multisite VPN



Flexible Deployment

- Auto VPN tunneling
- Support network optimization to ensure connection quality

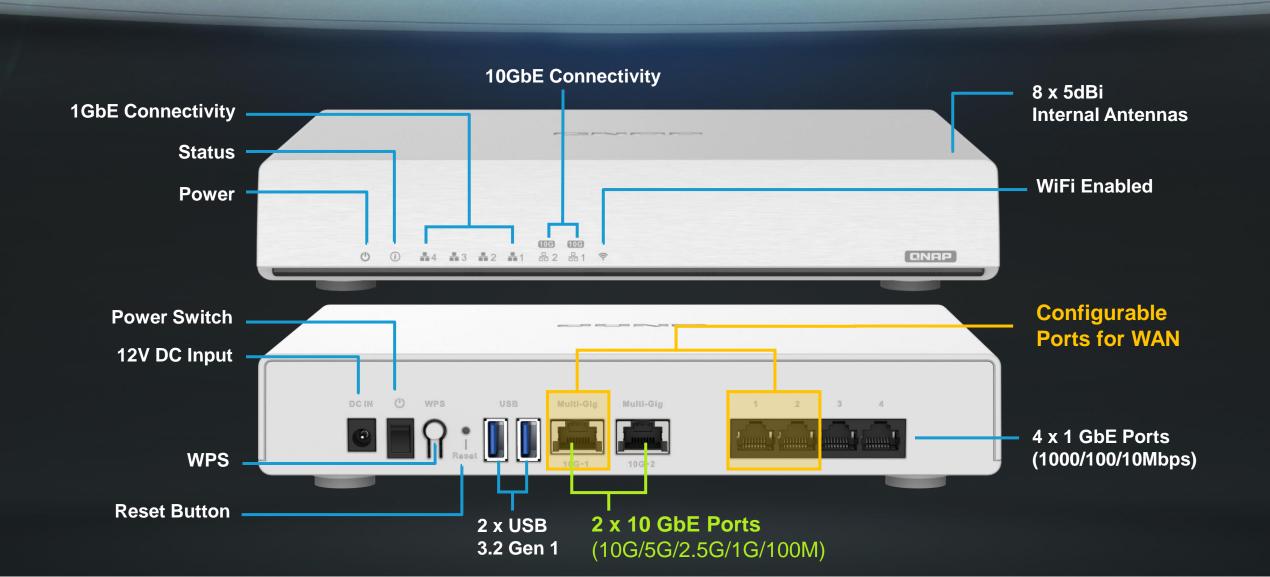


Center Managed

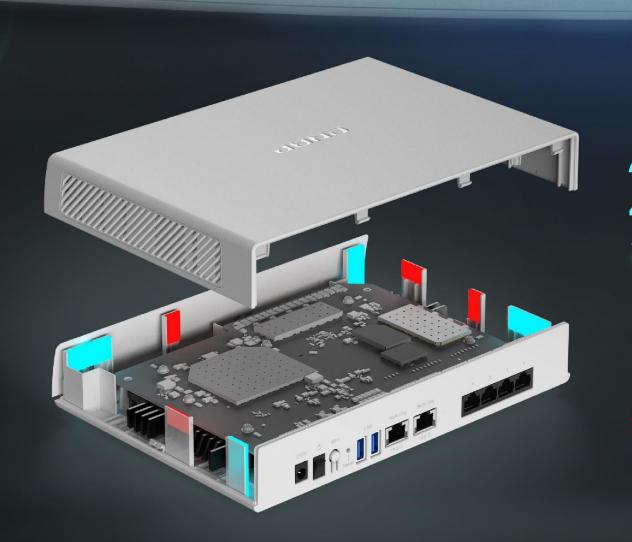
QuWAN Orchestrator



Hardware Appearance



Eight Internal Antennas

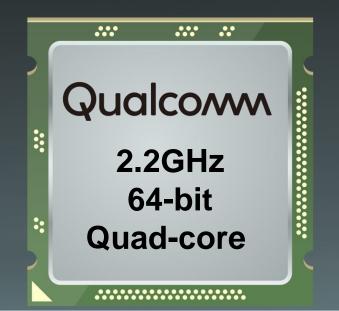


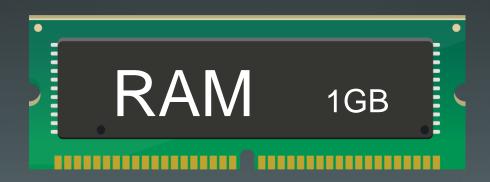
- Professionally tuned
- Powerful Performance

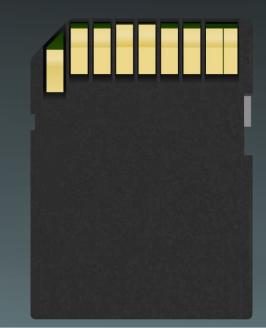
Powerful Performance

- Powered by Hawkeye v2
 IPQ8072A quad-core 2.2GHz 64-bit processor
- Can quickly handle 10G throughput network transmission
- 1GB system memory.
 QHora-301W can
 reliably support more
 concurrent users

- 4GB eMMC Flash Storage
- Provide multiple funcions on Qhora-301W. ex, QVPN, SD-WAN

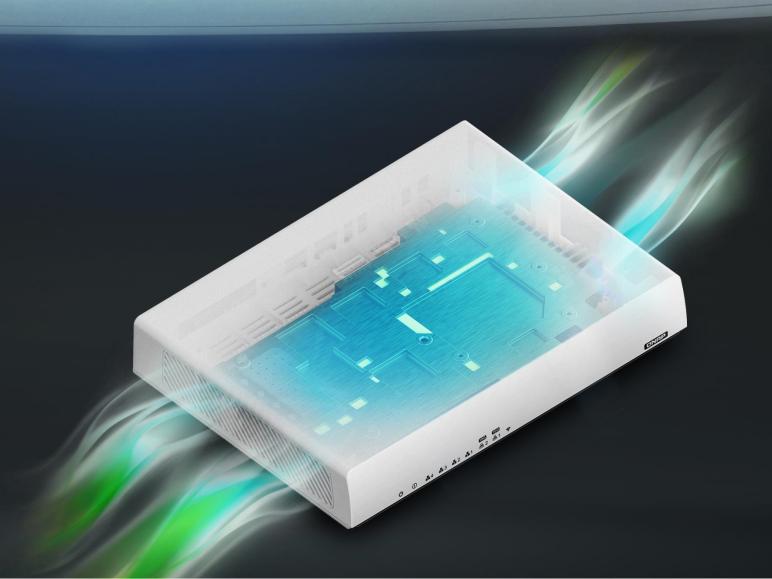






Fanless Design: Quiet Operation x Maintain Performance

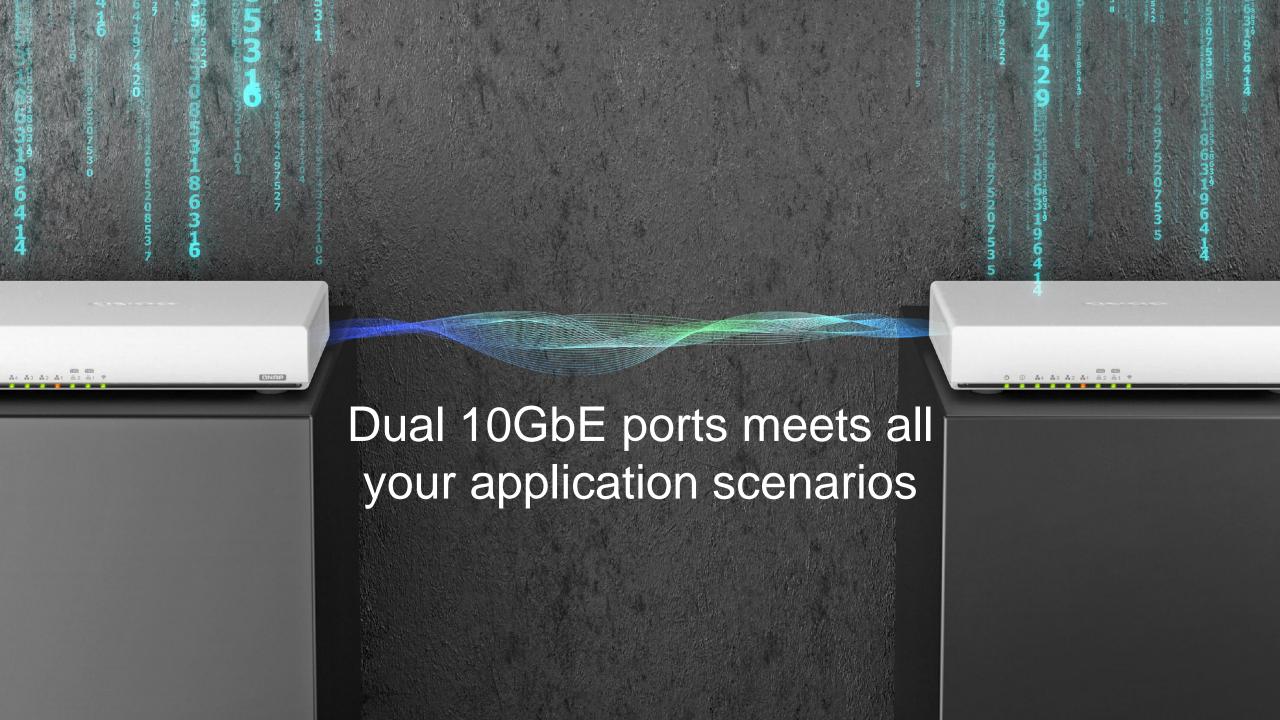
- Fanless with unique ventilated construction allows QHora-301W to maintain its throughput efficiency within 0-40°C operating temperature.
- Quiet operation makes QHora-301W the perfect home routing solution for worldwide use.



Hardware Specifications

Function	QHora-301W		
Network Interface (RJ45)	 4 x RJ-45 GbE ports (WAN/LAN configurable) 2 x RJ-45 10GbE ports (10G/5G/2.5G/1G/100Mbps, WAN/LAN configurable) 		
Antenna	8 Internal 5dBi Antennas		
Processor	Qualcomm IPQ8072A Hawkeye 2 Quad-core 2.2 GHz 64-bit CPU		
Memory	1GB RAM		
Flash Storage	4GB eMMC		
Wireless	• Dual-band AX3700 5G (2475Mbps): 4x4 (80MHz), 2x2 (160MHz) 2.4G (1182Mbps): 4x4 (40MHz) • WPS button		
Mounting Support	VESA 75 x 75 mm (Optional third-party mounting kits are available for wall-mount, table mount and pole mount).		
Fanless Design	Maintain consistent system performance within 0-40C operating temperature		
SD-WAN Max VPN Tunneling	30		

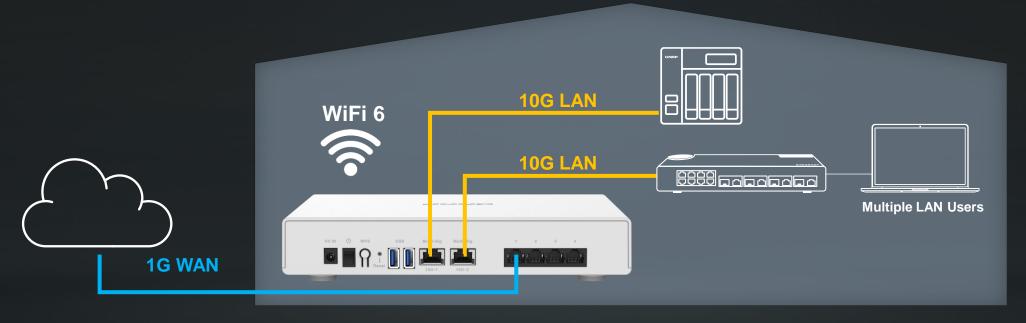




Scenario One: 2 x 10GbE LAN Connections

Configuration: Two 10GbE LAN, One 1GbE WAN

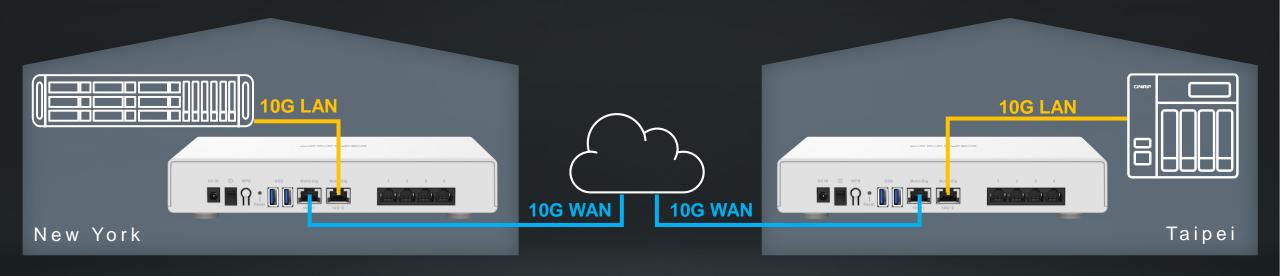
- Build a high-speed 10GbE Intranet by connecting 2 x 10GbE ports to 10GbE devices in LAN environment.
- Benefits: accelerate file access and sharing within LAN.



Scenario Two: 1 x 10GbE WAN & 1 x 10GbE LAN Connections

Configuration: One 10GbE WAN, One 10GbE LAN

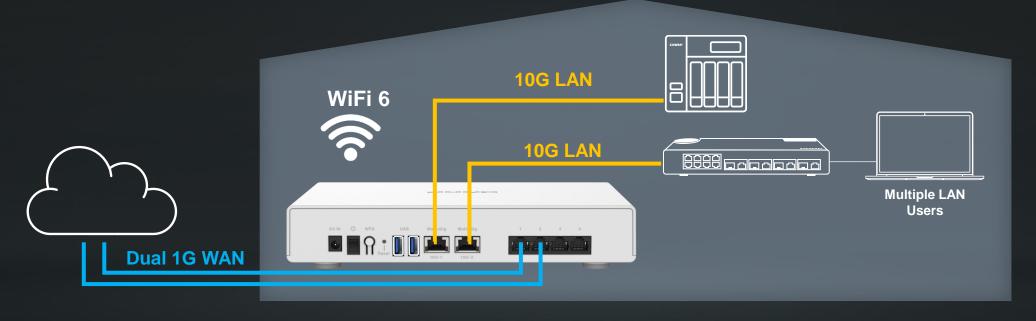
- High-speed inter-office VPN network with 10GbE Internet and 10GbE Intranet connectivity.
- Benefits: streamlined cross-site file backup, synchronization and sharing.



Scenario Three: Multi-WAN with SD-WAN & 2 x 10GbE LAN Connections

Configuration: Multi-WAN with SD-WAN enabled; Two 10GbE LAN

- WAN optimization with WAN aggregation, WAN failover & load balancing, and flexible static routing to increase data transfer efficiency across WANs
- Auto mesh VPN for easy multi-site VPN network deployment
- Benefits: Secure cross-site VPN network with optimized WAN connections

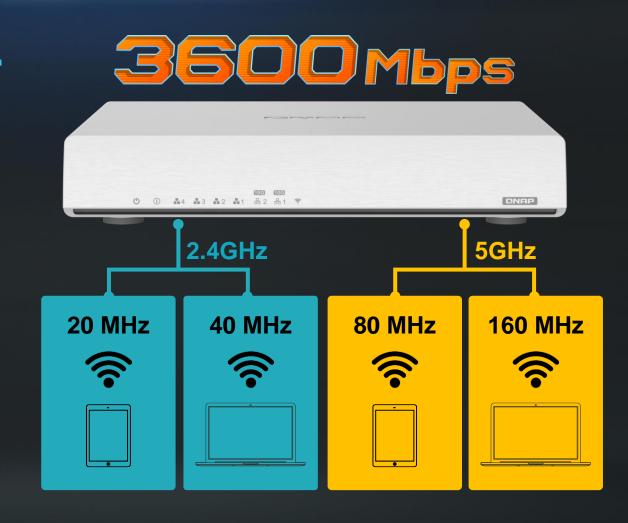




High-performance Wireless Network

WiFi 6 – Huge Gains in Multiuser Access Efficiency

- 802.11ax dual-band (2.4GHz & 5GHz)
- Up to 160MHz channel bandwidth with maximum 3600 Mb/s total throughput
- MU-MIMO allowing for more concurrent WiFi clients
- OFDMA technology and eight antennas increase
 WiFi signal coverage
- Perfect solution for smart IoT home

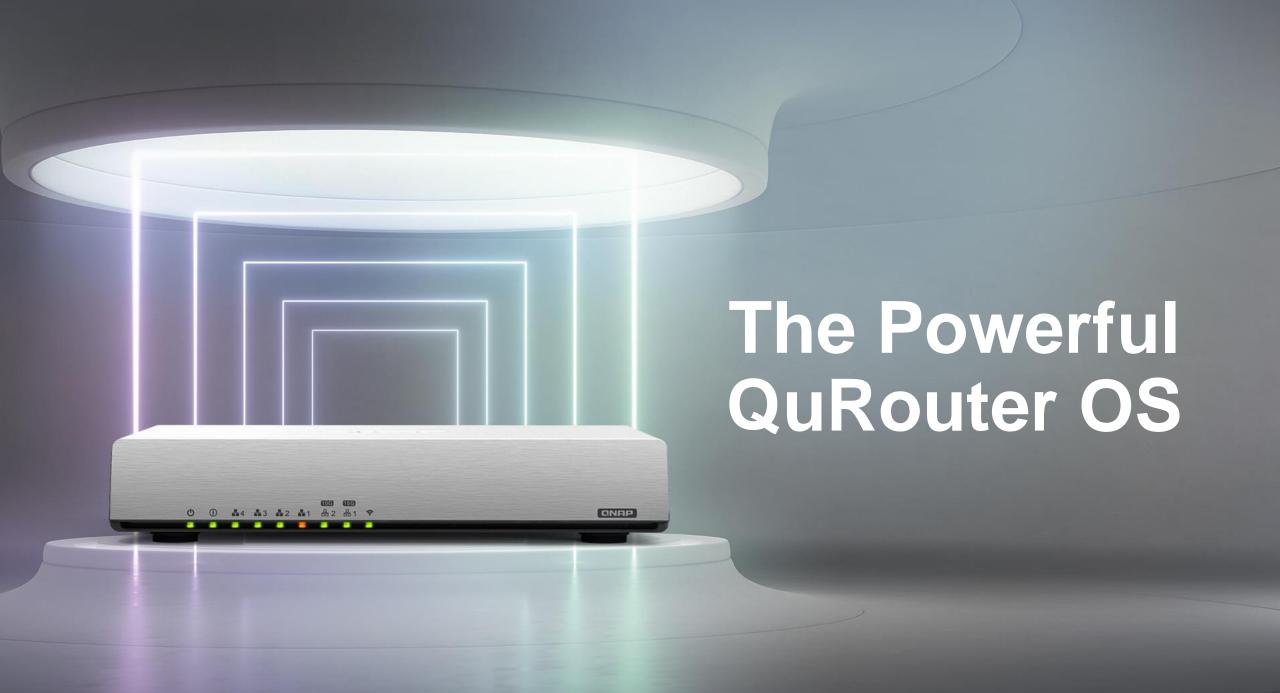


***160MHz channel will be supported in 2020/Q4

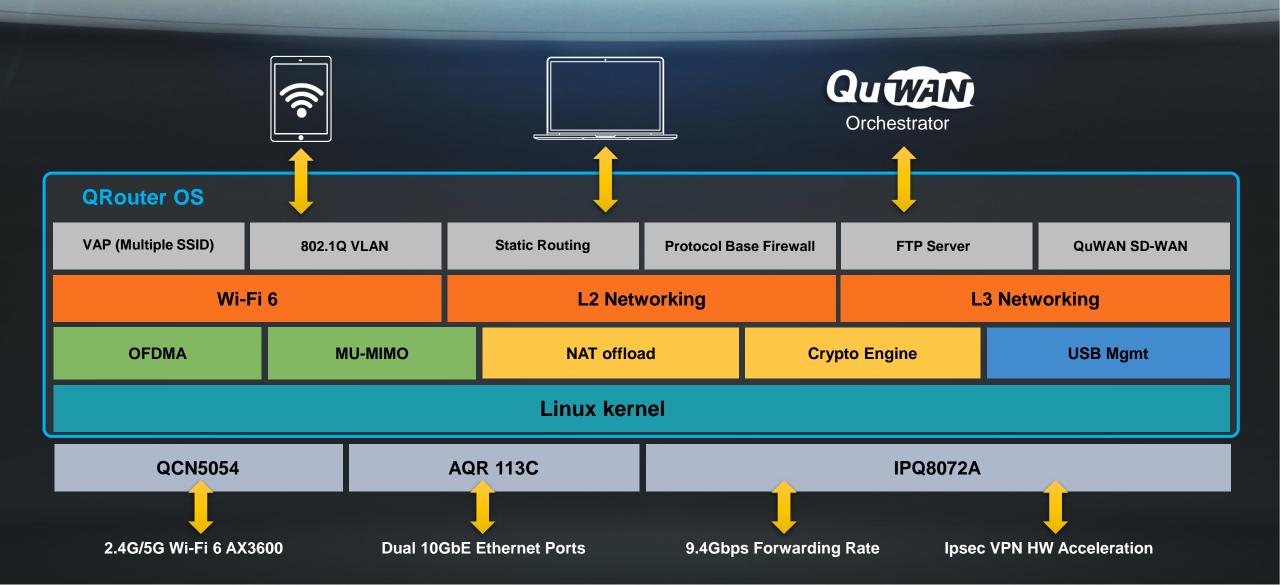
Enterprise-grade Feature: Virtual Access Point

- QHora-301W supports VAP (Virtual AP) function, allowing for running up to 6 virtual APs. Each VAP has its own SSID & access right profiles and customized routes/policy to WAN Internet.
- By connecting to a wireless SSID, different group of users (or device clients) will be bridged to a different VLAN, such as office-intranet, home & guest network.





QuRouter Architecture



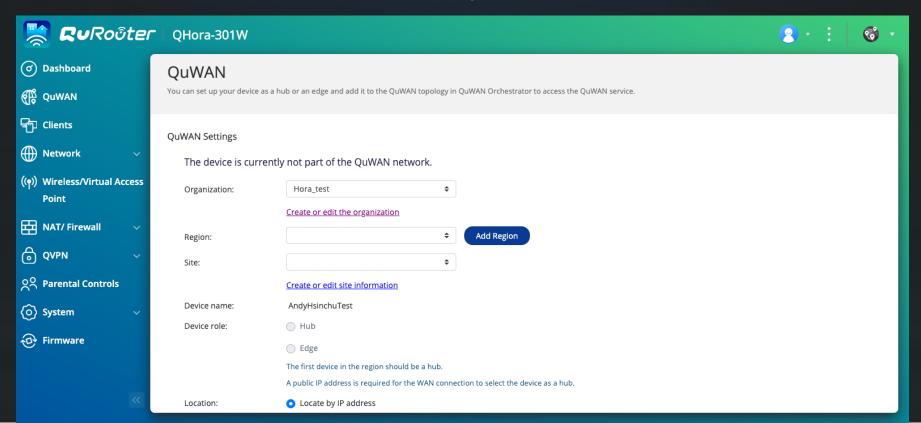
The Powerful QuRouter OS

Fullfills all the functions you need just like other common router

Features		QuRouter OS	Common Router
Dashboard & Status	Device and system status WAN Status WiFi/Guest WiFi Status Connected devices info	V	V
Advanced Network Settings	Selectable WAN (1G & 10G)	V	V
VLAN Setting	802.3Q VLAN (Support for wire and wireless interface)	V	V
Routing	IPv4 Static Routing	V	V
Firewall	Protocol based firewall	V	V
NAT	IPv4 NAT Port Forwarding	V	V
Access Control	Parental control. Website and schedule control.	V	V
Wireless Settings	2.5G/5G configurable SSID Up to 6 VAP (Multiple SSID) Guest WiFi 802.3Q VLAN supported	V	V
AP Mode	Set router to bridge mode for extending wireless coverage	V	V

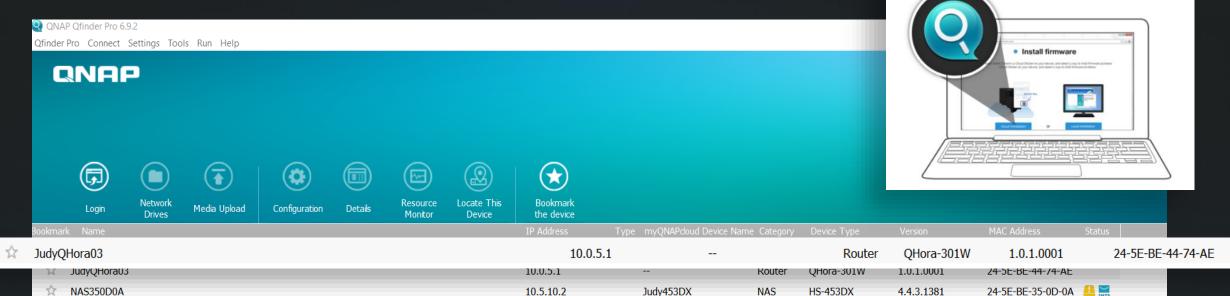
QuRouter OS has a friendly graphical router management

- A user-friendly graphical web management interface helps users quickly grasp the network connection status.
- Not only can you effectively manage the wired and wireless networked devices in the internal and external networks, but also perform advanced function settings such as firewall, VPN, security, and QuWAN network.



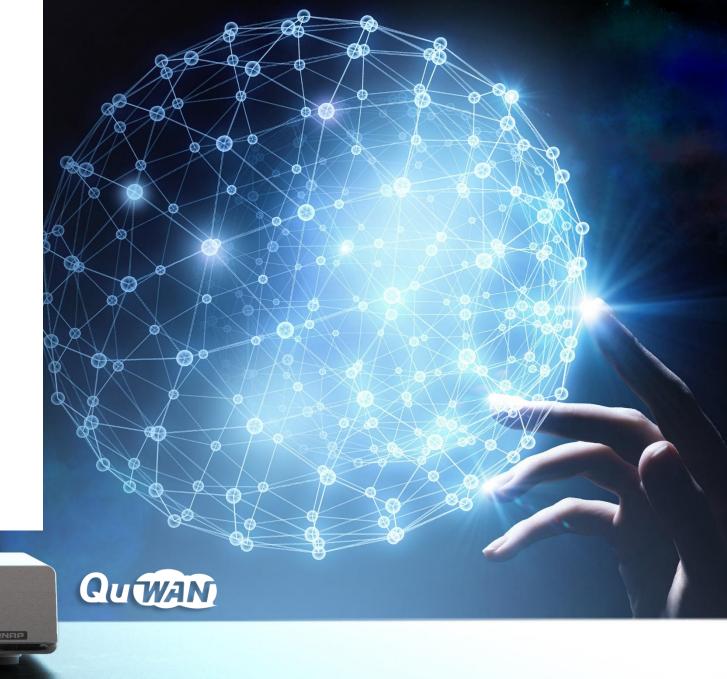
Use Qfinder Pro to find QHora-301W

It doesn't matter if you forget the network settings. You can find your QHora-301W IP location in seconds through QNAP Qfinder Pro. The MAC information and firmware version are clear at a glance. You can also directly update QuRouter OS to the latest version through Qfinder Pro



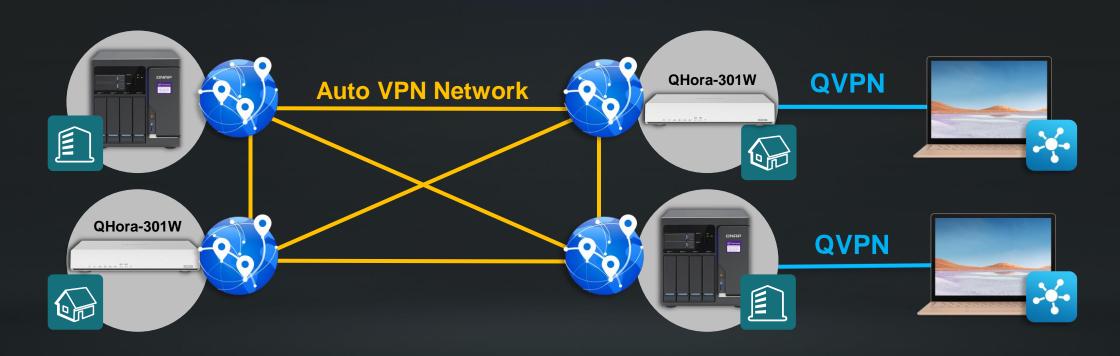


QHora-301W
is More Than
Just a Powerful
Router



QuWAN is a complete SD-WAN solution

QNAP QuWAN is a complete SD-WAN solution that provides enterprise IT managers with a simple, fast, secure and efficient network connection structure. You can easily and quickly build a multi-site VPN network and centrally manage it from a cloud platform.

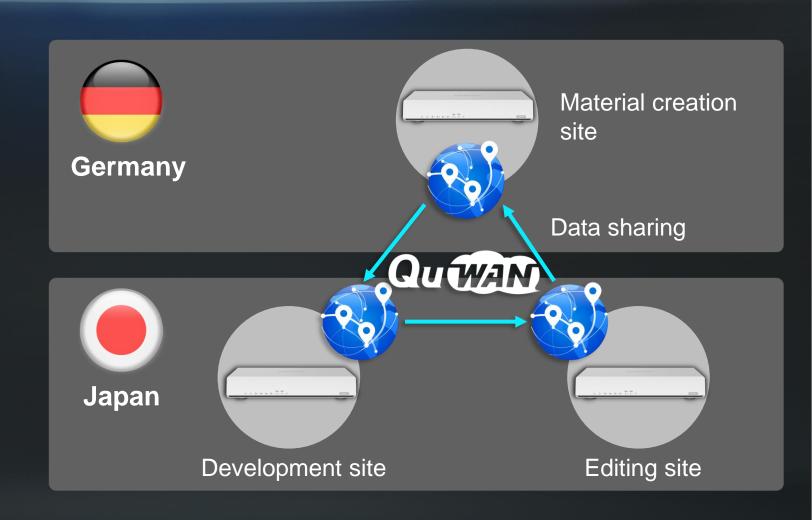


Efficiently build multi-site VPN

Secure business data

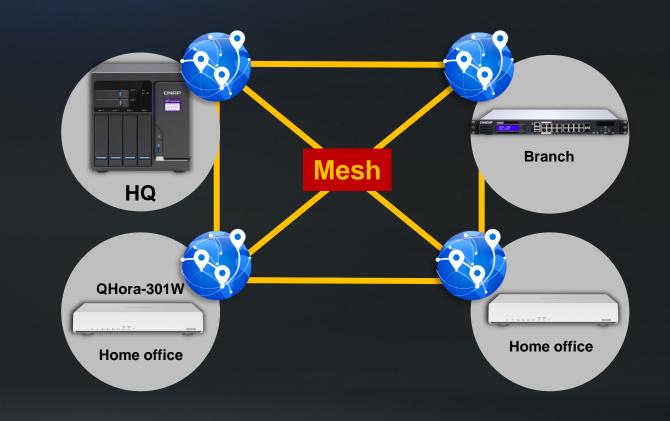
As long as QHora-301W is connected to QuWAN Orchestrator, a private network can be established in the same organization

*** Maximum VPN tunnel scale: 30



Flexible VPN Topology: Mesh VPN

- Mesh VPN topology is suitable for a network architecture that requires fast and multiple route network.
- Mesh VPN can be formed by multiple hubs automatically
- Public IP is required for being hub

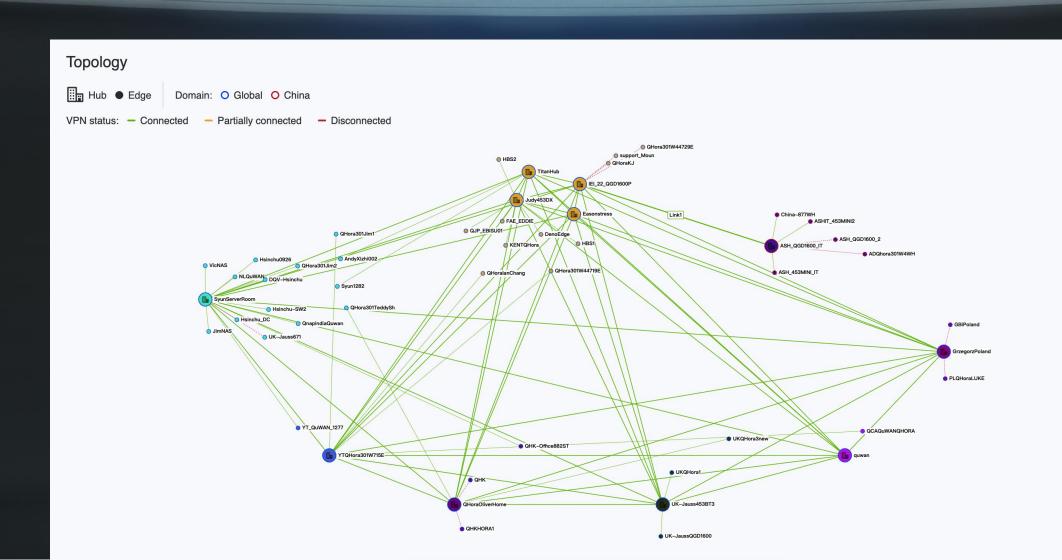


Flexible VPN Topology: Hub & Spoke

- Hub & Spoke topology is suitable for a network architecture that requires fast deployment, extension and backup route.
- All data transmission between edges will go through a hub
- If your device uses private IP, it can connect to network topology as Edge

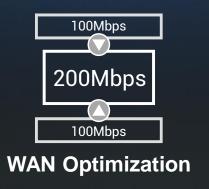


Network Topology Case



QuWAN's Features and Benefits











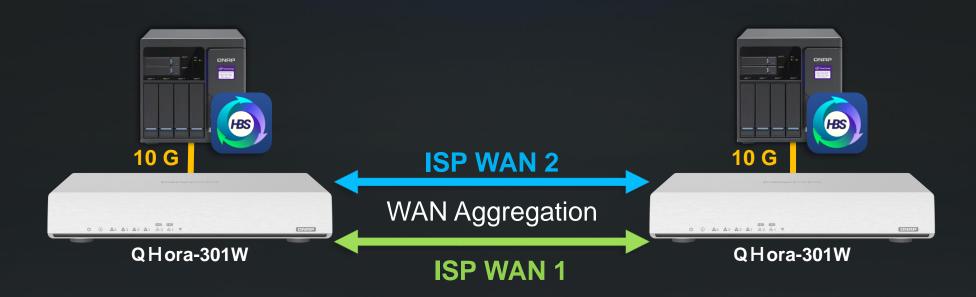
Intuitive Web Management



Networking Security

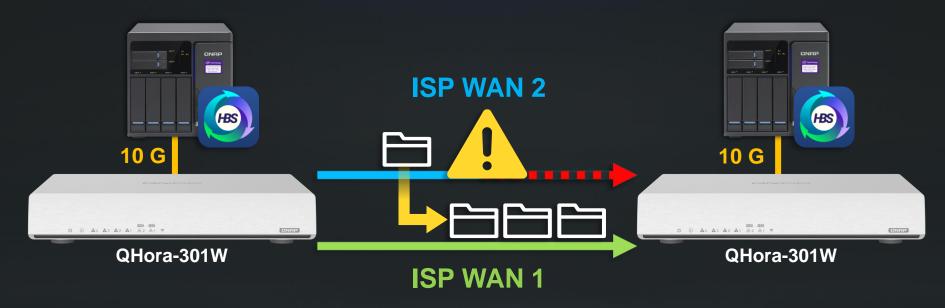
WAN aggregation to improve data transmission rate

WAN aggregation is effective in achieving a faster data transmission for remote backup and remotely mounted file system



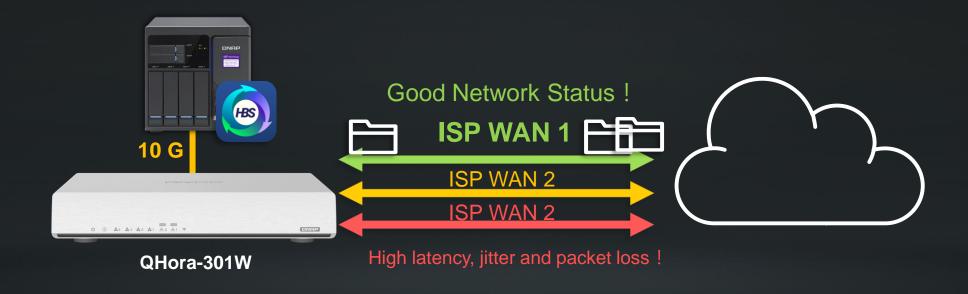
WAN Failover

- Multi-site connection can form a backup system automatically that allow uninterrupted collaborative operations.
- The central management platform sends warnings and notifications in real time



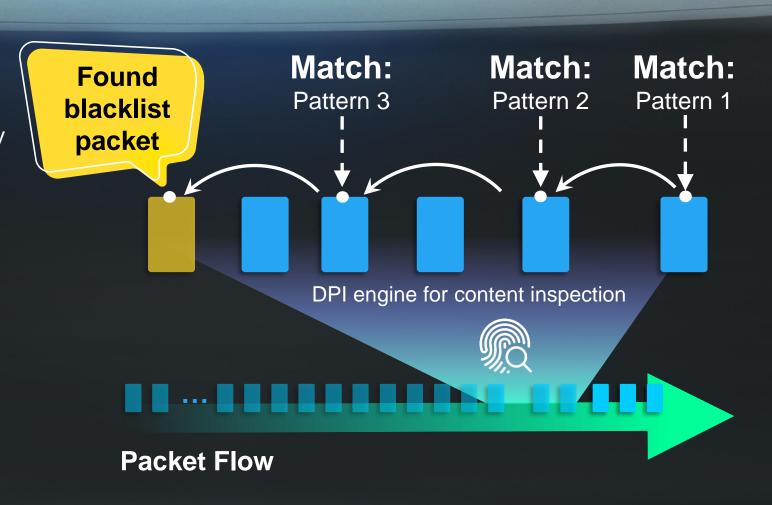
WAN Load Balancing

- Using Multipath TCP (MPTCP) technology to automatically detect current network jitter, delay, and packet loss conditions, so that each packet takes the best network path to the destination, so as to achieve intelligent routing and uninterrupted connection for transmission
- Maintain long-term and efficient transmission by distributing traffic through multiple WANs



Deep Packet Inspection

- Through using deep packet inspection technology, it can identify and control network services based on the characteristics of the application layer to achieve L7 firewall and intelligent QoS functions.
- Blacklist specific applications to protect corporate network security.



^{**} QoS and L7 Firewall is supported on 2021/Q1

Intelligent QoS and L7 Firewall

 Through the settings of different Service Classes, a certain percentage of the network bandwidth is reserved for important applications to keep important meetings online. For example: Streaming / VoIP



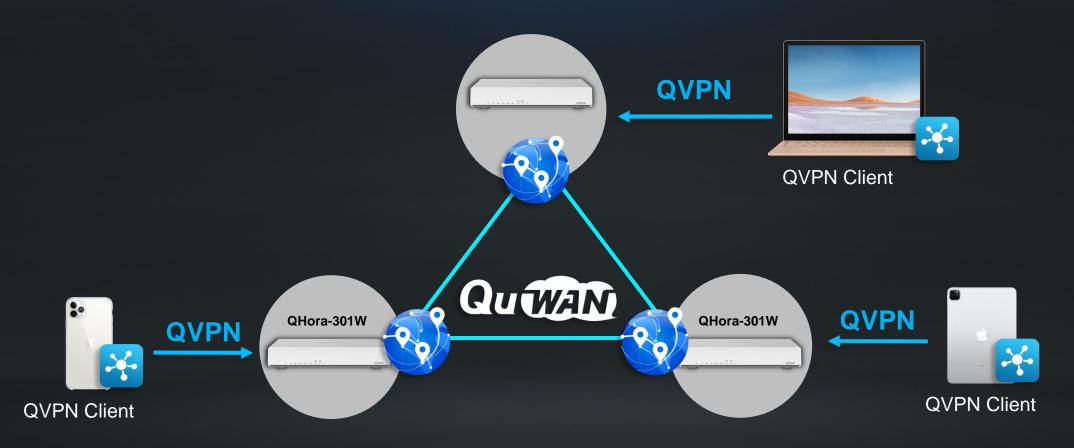
 Create L7 firewall based on distinguishing application characteristics



^{**} QoS and L7 Firewall will be supported on 2021/Q1

Connect Multiple Devices to SD-WAN Network with QVPN

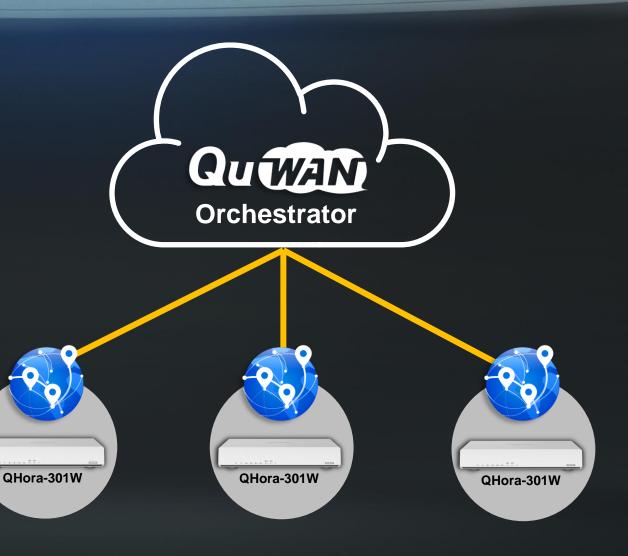
QVPN is QNAP's VPN solution with a pair of server and client. Multiple devices such as PC, mobile phone and tablet can join and access to SD-WAN network for a more secure and reliable data transmission.



Enable QuWAN to manage QHora-301W through the cloud platform

QuWAN Orchestrator

Go to quwan.qnap.com and log in with QID to view the QHora-301W device, network and VPN connection status, organization-wise topology, connection method. You can also perform remote debugging through the cloud platform



A centrally managed platform solves the management issues of multiple devices

Intuitive graphical user interface



Simultaneously execute various parameter settings

Geological location of each device

○ 總責
 □ QuWAN 裝置
 品 QuWAN 拓模
 ↓ 實示
 宣 事件記錄
 ② 封包撷取
 ③ 通用設定
 ↓ 初糖管理

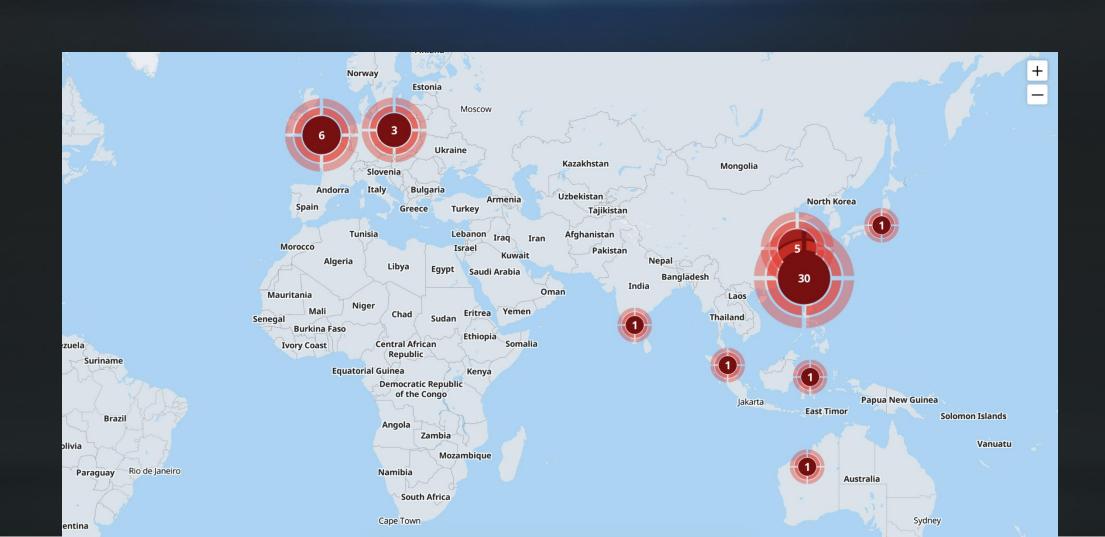
Quilli Orchestrator

Set once and apply to all. Save time to set device one by one.

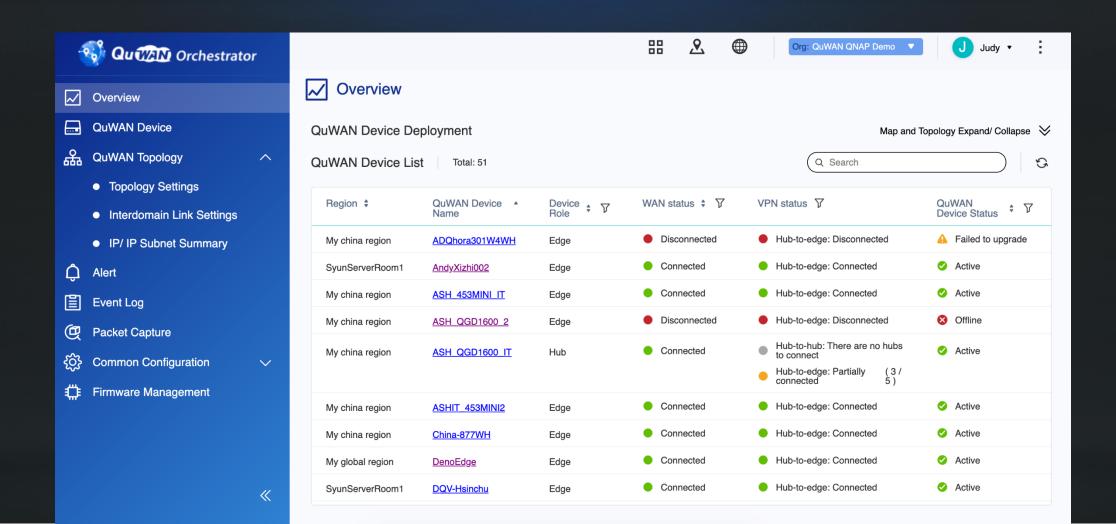
Remote troubleshooting (e.g. packet capture)

Overview connection status of all devices

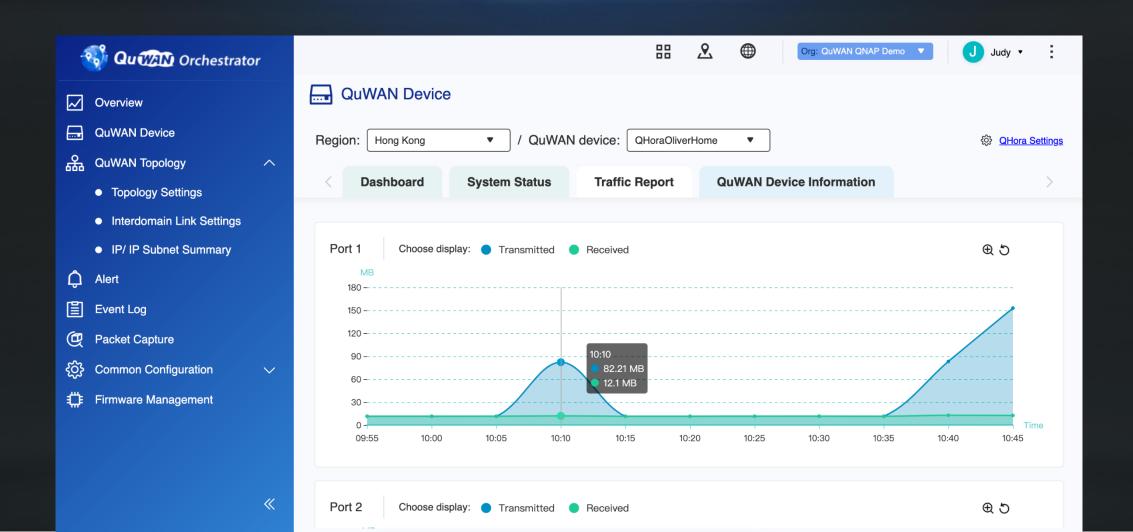
Geological location of each device



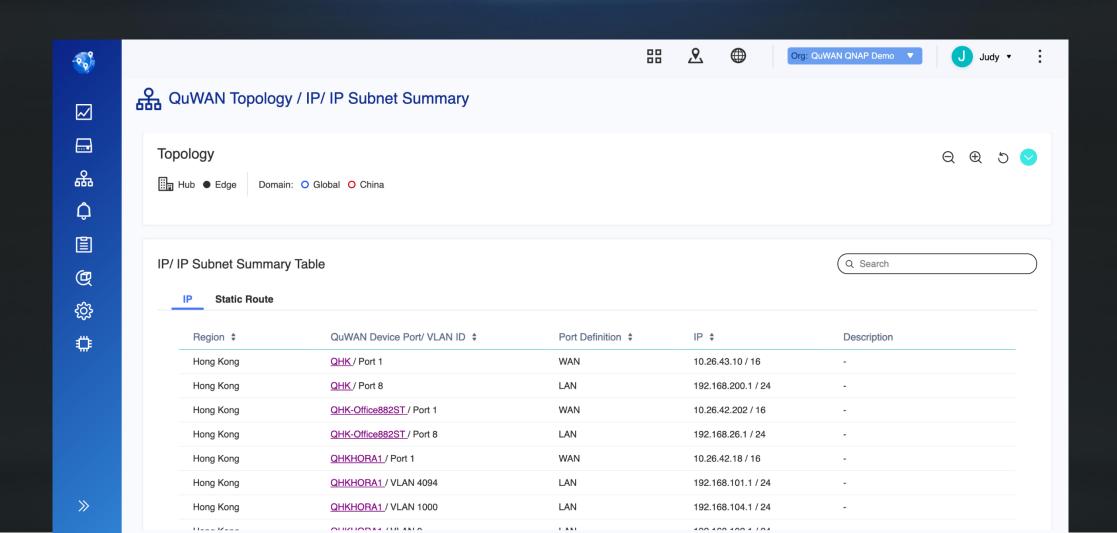
Device and Network Status



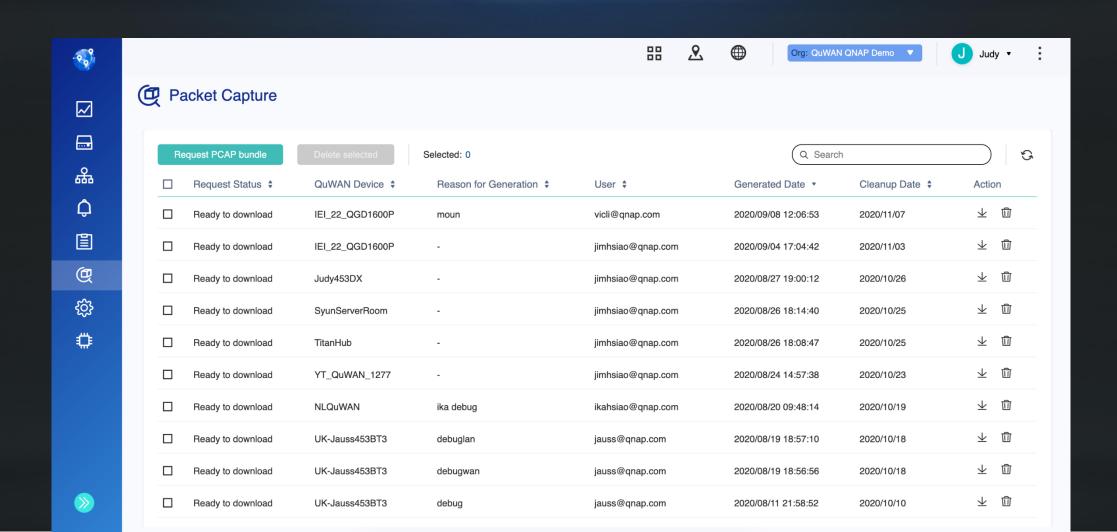
QHora-301W Traffic Report



Organizational IP Segment Allocation



Remote Packet Capture Tool



QuWAN Network Topology

Organization

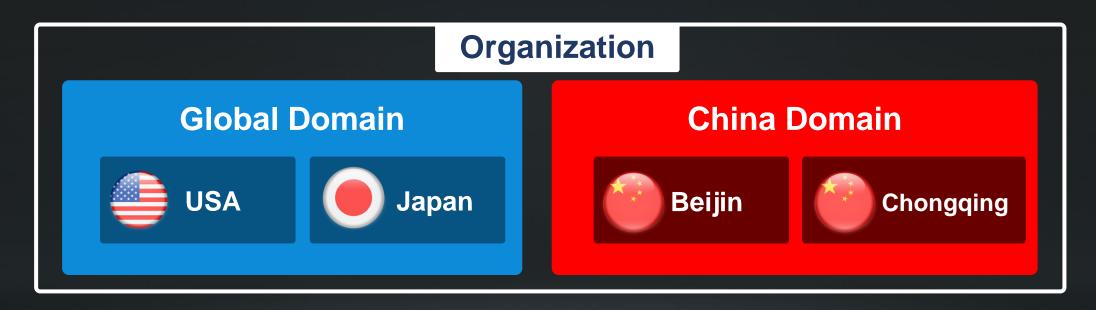
One company can be an organization

Domain

QuWAN network is divided into two main domain: Global and China

Region

Multiple regions can be created inside a domain.



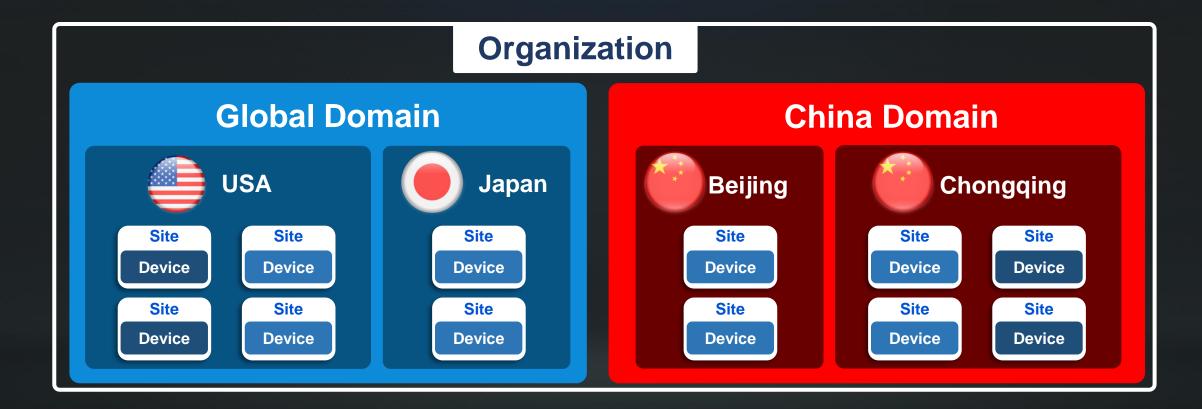
QuWAN Network Topology

Site

Usually One office or a smaller area within a region is called site.

Device

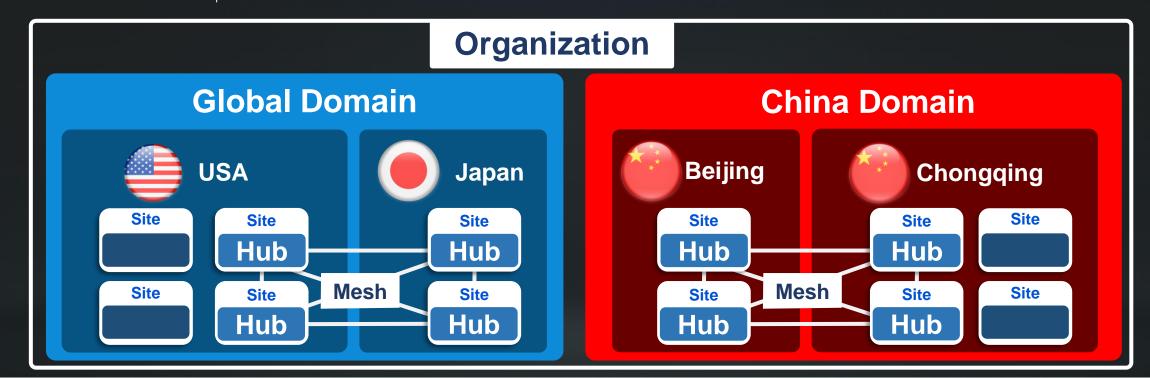
Each site can have one QuWAN router enabled.



QuWAN Network Topology Hub & Edge

Hub

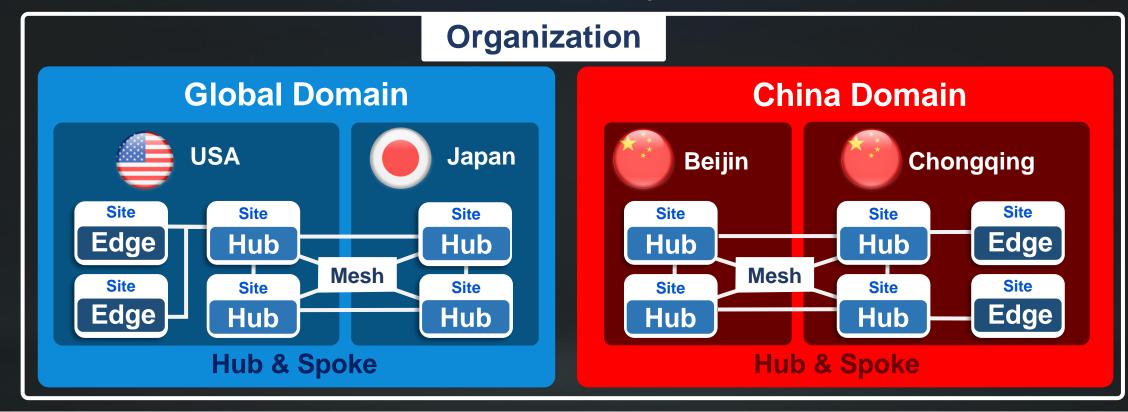
- All Hubs under the same domain automatically form Mesh VPN connections.
- Public IP is required for a device to be Hub.
- First device deployed in a region needs to be a Hub. This Hub will serve as the primary Hub.



QuWAN Network Topology Hub & Edge

Edge

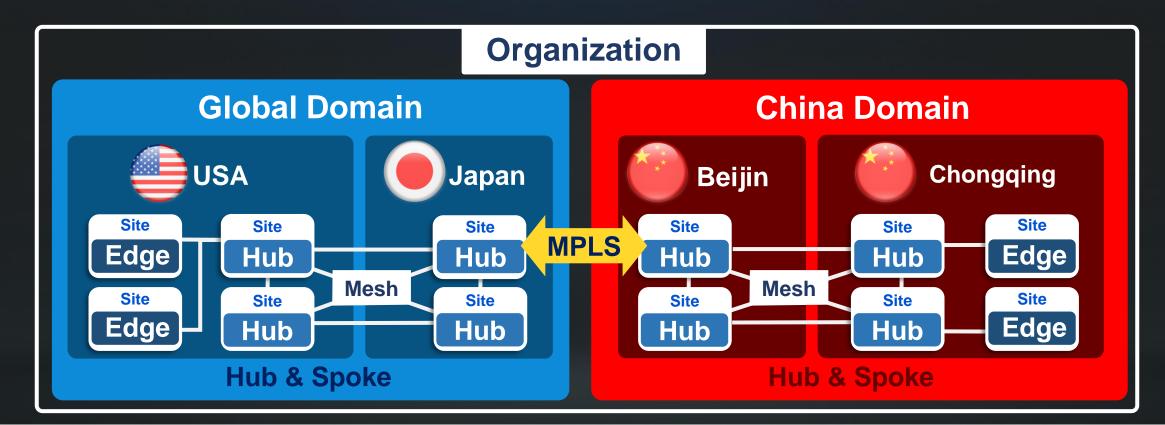
- A device can connect to QuWAN network as an Edge using private IP.
- An Edge needs to connect to a Hub under **Hub & Spoke** network structure.
- Edge automatically connects to the primary Hub.
- All data will be transferred through Hub.



QuWAN Network Topology

Inter-Domain Link

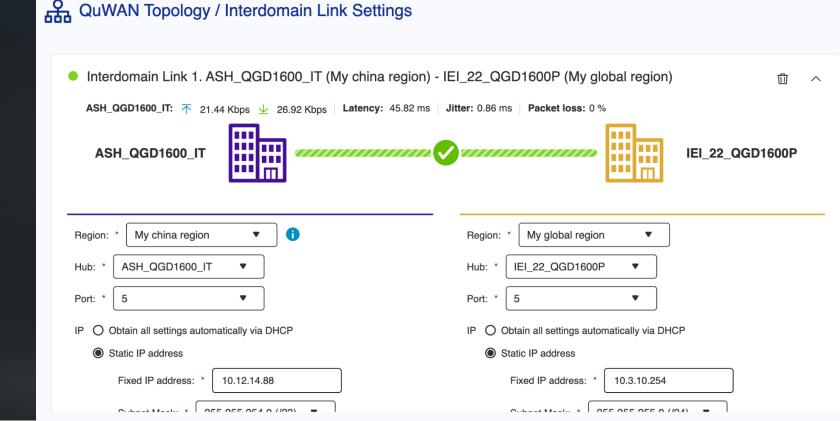
- To comply to China network regulation, user needs to apply for Inter-Domain Link by his or herself for the two domain to have VPN connection.
- Inter-domain Link can only be set on hub.



QuWAN Inter-Domain Link

Set the applied MPLS to QuWAN Inter-Domain Link to establish a cross china and global domain private network between the two QuWAN Hubs

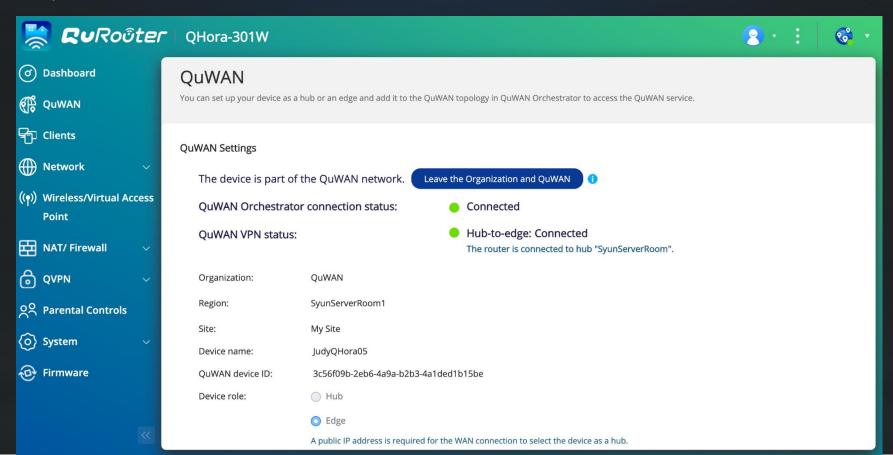
** Inter-Domain Link is supported on 2021/Q1



Enable QuWAN on QHora-301W

Just select the organization, region and connection role, and your QHora-301W can build VPN tunnel with other QuWAN devices within the same organization

***If your QHora-301W is a LAN device of another router, make sure to allow destination UDP Port 500, 4500, 5555, 7788





QNAP

QHora-301W

New Generation Wi-Fi 6 Dual-Port 10GbE SD-WAN Router

is Your Best Choice!

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